Strictly speaking, an exotic derivative is any derivative that is not a plain vanilla call or put. In this chapter we review the payoff and properties of the most widespread equity derivative exotics.

1-1 SINGLE-ASSET EXOTICS

1-1.1 Digital Options

A European digital or binary option pays off $1 if the underlying asset price is above the strike \( K \) at maturity \( T \), and 0 otherwise:

\[
\text{Digital Payoff} = \begin{cases} 
1 & \text{if } S_T > K \\
0 & \text{otherwise}
\end{cases}
\]

In its American version, which is more uncommon, the option pays off $1 as soon as the strike level is hit.

The Black-Scholes price formula for a digital option is simply:

\[
e^{-rT}N(d_2) = e^{-rT}N\left(\frac{\ln(F/K) - \frac{1}{2}\sigma^2T}{\sigma\sqrt{T}}\right)
\]

where \( F \) is the forward price of \( S \) for maturity \( T \), \( r \) is the continuous interest rate, and \( \sigma \) is the volatility parameter. When there is an implied volatility smile this formula is inaccurate and a corrective term must be added (see Section 2-1.3).

Digital options are not easy to dynamically hedge because their delta can become very large near maturity. Exotic traders tend to overhedge them.
with a tight call spread whose range may be determined according to several possible empirical rules, such as:

- **Daily volatility rule**: Set the range to match a typical stock price move over one day. For example, if the annual volatility of the underlying stock is 32% annually; that is, $32\%/\sqrt{252} \approx 2\%$ daily, a digital option struck at $100$ would be overheded with $98–$100 call spreads.

- **Normalized liquidity rule**: Set the range so that the quantity of call spreads is in line with the market liquidity of call spreads with 5% range. The quantity of call spreads is $N/R$ where $N$ is the quantity of digitalis and $R$ is the call spread range. If the tradable quantity of call spreads with range 5% is $V$, the normalized tradable quantity of call spreads with range $R$ would be $V \times R / 0.05$. Solving for $R$ gives $R = \sqrt{0.05 \times \frac{N}{V}}$. In practice $V$ is either provided by the option trader or estimated using the daily trading volume of the stock.

### 1-1.2 Asian Options

In an **Asian call** or **put**, the final underlying asset price is replaced by an average:

\[
\begin{align*}
\text{Asian Call Payoff} &= \max(0, A_T - K) \\
\text{Asian Put Payoff} &= \max(0, K - A_T)
\end{align*}
\]

where $A_T = \frac{1}{n} \sum_{i=1}^{n} S_t$ for a set of pre-agreed fixing dates $t_1 < t_2 < \cdots < t_n \leq T$.

For example, a one-year at-the-money Asian call on the S&P 500 index with quarterly fixings pays off \( \max \left(0, \frac{S_{0.25} + S_{0.5} + S_{0.75} + S_1}{4} - S_0\right) \), where $S_0$ is the current spot price and $S_{0.25}, \ldots, S_1$ are the future spot prices observed every three months.

On occasion, the strike may also be replaced by an average, typically over a short initial observation period.

Fixed-strike Asian options are always cheaper than their European counterparts, because $A_T$ is less volatile than $S_T$.

There is no closed-form Black-Scholes formula for arithmetic Asian options. However, for geometric Asian options where $A_T = \exp \left[ \frac{1}{T} \int_0^T \ln S_t \, dt \right]$, the Black-Scholes formulas may be used with adjusted volatility $\hat{\sigma} = \sigma / \sqrt{3}$ and dividend yield $\hat{q} = \frac{1}{2} \left( r + q + \frac{\sigma^2}{6} \right)$, as shown in Problem 1.3.

A common numerical approximation for the price of arithmetic Asian options is obtained by fitting a lognormal distribution to the actual risk-neutral moments of $A_T$. 

1-1.3 Barrier Options

In a barrier call or put, the underlying asset price must hit, or never hit, a certain barrier level $H$ before maturity:

- For a knock-in option, the underlying must hit the barrier, or else the option pays nothing.
- For a knock-out option, the underlying must *never* hit the barrier, or else the option pays nothing.

Barrier options are always cheaper than their European counterparts, because their payoff is subject to an additional constraint. On occasion, a fixed cash “rebate” is paid out if the barrier condition is not met.

Similar to digital options, barrier options are not easy to dynamically hedge: their delta can become very large near the barrier level. Exotic traders tend to overhedge them by shifting the barrier a little in their valuation model.

Continuously monitored barrier options have closed-form Black-Scholes formulas, which can be found, for instance, in Hull (2012). The preferred pricing approach is the local volatility model (see Chapter 4).

In practice the barrier is often monitored on a set of pre-agreed fixing dates $t_1 < t_2 < \cdots < t_n \leq T$. Monte Carlo simulations are then commonly used for valuation.

Broadie, Glasserman, and Kou (1997) derived a nice result to switch between continuous and discrete barrier monitoring by shifting the barrier level $H$ by a factor $\exp(\pm \beta \sigma \sqrt{\Delta t})$ where $\beta \approx 0.5826$, $\sigma$ is the underlying volatility, and $\Delta t$ is the time between two fixing dates.

1-1.4 Lookback Options

A lookback call or put is an option on the maximum or minimum price reached by the underlying asset until maturity:

Lookback call payoff $= \max(0, \max_{0 \leq t \leq T} S_t - K)$;

Lookback put payoff $= \max(0, K - \min_{0 \leq t \leq T} S_t)$.

Lookback options are always more expensive than their European counterparts: about twice as much when the strike is nearly at the money, as shown in Problem 1.5.

Continuously monitored lookback options have closed-form Black-Scholes formulas, which can be found, for instance, in Hull (2012). The preferred pricing approach is the local volatility model (see Chapter 4).

In practice the maximum or minimum is often monitored on a set of pre-agreed fixing dates $t_1 < t_2 < \cdots < t_n \leq T$. Monte Carlo simulations are then commonly used for valuation.
1-1.5 Forward Start Options

In a forward start option the strike is determined as a percentage $k$ of the spot price on a future start date $t_0 > 0$:

$$\text{Forward start call payoff} = \max(0, S_T - k S_{t_0});$$

$$\text{Forward start put payoff} = \max(0, k S_{t_0} - S_T).$$

At $t = t_0$ a forward start option becomes a regular option. Note that the forward start feature is not specific to vanilla options and can be added to any exotic option that has a strike.

Forward start options have closed-form Black-Scholes formulas. The preferred pricing approach is to use a stochastic volatility model (see Chapter 4).

1-1.6 Cliquet Options

A cliquet or ratchet option consists of a series of consecutive forward start options, for example:

$$\text{Monthly cliquet option payoff} = \max \left[ 0, \sum_{i=1}^{12} \min \left( 5\%, \frac{S_{i/12}}{S_{(i-1)/12}} - 1 \right) \right]$$

where 5% is the local cap amount. In other words, this particular cliquet option pays off the greater of zero and the sum of monthly returns, each capped at 5%.

Cliquet options can be very difficult to value and especially hedge.

1-2 Multi-Asset Exotics

Multi-asset exotics are based on several underlying stocks or indices, and thus their fair value depends on the level of correlation between the underlying assets. They are typically priced on a Monte Carlo simulation engine with local volatilities (see Chapter 4 and Chapter 6, Section 6-5).

1-2.1 Spread Options

The payoff of a spread option is based on the difference in gross return between two underlying assets:

$$\text{Spread option payoff} = \max \left( 0, \frac{S_T^{(1)}}{S_0^{(1)}} - \frac{S_T^{(2)}}{S_0^{(2)}} - k \right)$$
where \( k \) is the residual strike level (in %). For example, a spread option on Apple Inc. vs Google Inc. with 5% strike pays off the outperformance of Apple over Google in excess of 5%: if Apple’s return is 13% and Google’s is 4%, the option pays off \( 13\% - 4\% - 5\% = 4\% \).

The value of a spread option is very sensitive to the level of correlation between the two assets. Specifically the option value increases as correlation decreases: the lower the correlation, the wider the two assets are expected to spread apart.

In practice hedging spread options can be difficult because the spread \( \frac{S^{(1)}_{T}}{S^{(0)}_{0}} - \frac{S^{(2)}_{T}}{S^{(0)}_{0}} \) is often nearly orthogonal to the basket \( \frac{1}{2} \left[ \frac{S^{(1)}_{T}}{S^{(0)}_{0}} + \frac{S^{(2)}_{T}}{S^{(0)}_{0}} \right] - 1 \).

When \( k = 0 \) a spread option is also known as an exchange option. A closed-form Black-Scholes formula is then available which can be found, for instance, in Hull (2012).

### 1.2.2 Basket Options

A basket call or put is an option on the gross return of a portfolio of \( n \) underlying assets:

- **Basket call payoff**:
  \[
  \text{Basket call payoff} = \max \left( 0, \sum_{i=1}^{n} w_{i} \frac{S^{(i)}_{T}}{S^{(i)}_{0}} - k \right);
  \]

- **Basket put payoff**:
  \[
  \text{Basket put payoff} = \max \left( 0, k - \sum_{i=1}^{n} w_{i} \frac{S^{(i)}_{T}}{S^{(i)}_{0}} \right),
  \]

where the weights \( w_1, \ldots, w_n \) sum to 100% and the strike \( k \) is expressed as a percentage (e.g., 100% for at the money).

---

**EXAMPLE**

Equally-Weighted Stock Basket Call

Option seller: ABC Bank Co.
Notional amount: $20,000,000
Issue date: [Today]
Maturity date: [Today + 3 years]

(Continued)
**EXAMPLE (Continued)**

Equally-Weighted Stock Basket Call

Underlying stocks: IBM (IBM), Microsoft (MSFT), Google (GOOG)

Payoff:

\[ \text{Notional} \times \max \left( 0, \frac{1}{3} \left( \frac{\text{IBM}_{\text{final}}}{\text{IBM}_{\text{initial}}} + \frac{\text{MSFT}_{\text{final}}}{\text{MSFT}_{\text{initial}}} + \frac{\text{GOOG}_{\text{final}}}{\text{GOOG}_{\text{initial}}} \right) - 1 \right) \]

Option price: 17.4%

The value of a basket option is sensitive to the level of pairwise correlations between the assets. The lower the correlation, the less volatile the portfolio and the cheaper the basket option.

Basket options do not have closed-form Black-Scholes formulas. A common approximation technique is to fit a lognormal distribution to the actual moments of the basket and then use formulas for the single-asset case.

### 1-2.3 Worst-Of and Best-Of Options

A **worst-of call** or **put** is an option on the lowest gross return between \( n \) underlying assets:

\[
\text{Worst-of call payoff} = \max \left( 0, \min_{1 \leq i \leq n} \frac{S_{T}^{(i)}}{S_{0}^{(i)}} - k \right);
\]

\[
\text{Worst-of put payoff} = \max \left( 0, k - \min_{1 \leq i \leq n} \frac{S_{T}^{(i)}}{S_{0}^{(i)}} \right),
\]

where the strike \( k \) is expressed as a percentage (e.g., 100% for at the money). For example, a worst-of at-the-money call on Apple, Google, and Microsoft pays off the worst stock return between the three companies, if positive.

Similarly, a **best-of call** or **put** is an option on the highest gross return between \( n \) underlying assets.

Worst-of calls and best-of puts are always cheaper than any of their single-asset European counterparts, while best-of calls and worst-of puts are always more expensive.
1-2.4 Quanto Options

The payoff of a quanto option is paid out in a different currency from the underlying assets, at a guaranteed exchange rate. For example, a call on the S&P 500 index quanto euro pays off \( \max(0, S_T - K) \) in euros instead of dollars, thereby guaranteeing an exchange rate of 1 euro per dollar.

The actual exchange rate between the asset currency and the quanto currency is in fact an implicit additional underlying asset. The value of quanto options is very sensitive to the correlation between the primary asset and the implicit exchange rate.

Quanto options are an example of hybrid exotic options involving different asset classes—here equity and foreign exchange.

In terms of pricing, the quanto feature is often approached using a technique called change of numeraire. In summary, this technique says that the risk-neutral dynamics of an asset quantoed in a different currency from its natural currency has the same volatility coefficient but an adjusted drift coefficient.

---

**FOCUS ON CHANGE OF NUMERAIRE**

This technique builds upon the concepts of change of measure and Girsanov’s theorem, which are explained in Appendix 1.A.

Consider a world with two currencies, say dollars and euros, and a non-income-paying asset \( S \) with dollar price \( S^\$$ \) and euro price \( S^\€ \). Denote \( X \) the exchange rate of one dollar into euros, so that \( S^\€_t = S^\$$_t X_t \). Assume that \( S^\$$ \) and \( X \) both follow a geometric Brownian motion under the dollar risk-neutral measure \( \mathbb{Q}^\$$ \), specifically:

For \( S^\$$: \quad dS^\$$_t / S^\$$_t = r^\$$ dt + \sigma dW_t 

For \( X: \quad dX_t / X_t = v dt + \eta dZ_t 

where \( W, Z \) are standard Brownian motions under \( \mathbb{Q}^\$$ \) with correlation \( \rho \), \( r^\$$ is the dollar interest rate, and all other parameters are free.

Because the original Girsanov theorem applies to independent Brownian motions, we rewrite \( Z = \rho W + \bar{\rho} W^\perp \) where \( W^\perp \) is a standard Brownian motion under \( \mathbb{Q}^\$$ \) independent from \( W \) and \( \bar{\rho} = \sqrt{1 - \rho^2} \) is the orthogonal complement of \( \rho \). The diffusion equation for \( X \) then becomes:

\[ dX_t / X_t = v dt + \eta \rho dW_t + \eta \bar{\rho} dW^\perp_t \]
Applying the Ito-Doeblin theorem to the product \( S_t^\mathcal{E} = S_t^\mathcal{S}X_t \) we obtain after simplifying:

\[
dS_t^\mathcal{E} / S_t^\mathcal{E} = (r_S + \nu + \rho \sigma \eta) dt + (\sigma + \rho \eta) d\tilde{W}_t + \eta \tilde{\rho} d\tilde{W}^\perp_t \quad (1.1)
\]

Because \( S^\mathcal{E} \) is a euro tradable asset we must also have:

\[
dS_t^\mathcal{E} / S_t^\mathcal{E} = r_E dt + (\sigma + \rho \eta) d\tilde{W}_t + \eta \tilde{\rho} d\tilde{W}^\perp_t \quad (1.2)
\]

where \( \tilde{W}, \tilde{W}^\perp \) are independent standard Brownian motions under the euro risk-neutral measure \( \mathcal{Q}^\mathcal{E} \). This is the diffusion equation of the composite asset \( S \) after conversion from dollars to euros.

The processes \( \tilde{W}, \tilde{W}^\perp \) are affine transformations of the original processes \( W, W^\perp \); specifically:

\[
\begin{align*}
\tilde{W}_t &= W_t + \gamma_1 t \\
\tilde{W}^\perp_t &= W^\perp_t + \gamma_2 t
\end{align*}
\]

where \( \gamma_1 \) and \( \gamma_2 \) are particular coefficients. Substituting into Equation (1.1) and connecting with Equation (1.2) we obtain that \( \gamma_1, \gamma_2 \) must satisfy:

\[
r_S + \nu + \rho \sigma \eta = r_E + \gamma_1 (\sigma + \rho \eta) + \gamma_2 \eta \tilde{\rho}
\]

In order to determine \( \gamma_1, \gamma_2 \) uniquely, we need another equation. This is provided by the dynamics of \( X \), which is a euro-tradable asset (it is the price in euros of \$1):

\[
dX_t / X_t = (r_E - r_S) dt + \eta \tilde{\rho} d\tilde{W}_t + \eta \tilde{\rho} d\tilde{W}^\perp_t
\]

Following the same reasoning we find that \( \gamma_1, \gamma_2 \) must also satisfy:

\[
\nu = r_E - r_S + \gamma_1 \eta \tilde{\rho} + \gamma_2 \eta \tilde{\rho}
\]

Solving for \( \gamma_1, \gamma_2 \) we find:

\[
\begin{align*}
\gamma_1 &= \eta \tilde{\rho} \\
\gamma_2 &= \frac{\nu + r_S - r_E - \eta^2 \rho^2}{\eta \tilde{\rho}}
\end{align*}
\]

The dynamics of \( S^\mathcal{S} \) may thus be rewritten as:

\[
dS_t^\mathcal{S} / S_t^\mathcal{S} = r_S dt + \sigma dW_t = r_S dt + \sigma (d\tilde{W}_t - \gamma_1 dt) = (r_S - \rho \sigma \eta) dt + \sigma d\tilde{W}_t
\]
This is the diffusion equation for $S^\$\text{ quanto euro}$. In particular, the forward price of $S^\$\text{ quanto euro}$ is:

$$\mathbb{E}^\mathbb{Q} (S_T^\$) = S_0^\$ e^{(r - \rho \sigma) T}$$

## 1-3 STRUCTURED PRODUCTS

Structured products combine several securities together, especially exotic options. They are typically sold as equity-linked notes (ELN) or mutual funds to small investors as well as large institutions. These notes and funds are sometimes traded on exchanges.

### EXAMPLE

**Capital Guaranteed Performance Note**

- **Issuer:** ABC Bank Co.
- **Notional amount:** $10,000,000
- **Issue date:** [Today]
- **Maturity date:** [Today + 5 years]
- **Underlying index:** S&P 500 (SPX)

**Payoff:**

$$\text{Notional} \times \left[ 100\% + \text{Participation} \times \max \left( 0, \frac{\text{SPX}_{\text{final}}}{\text{SPX}_{\text{initial}}} - 1 \right) \right]$$

**Participation:** 50%

---

**Reverse Convertible Note**

- **Issuer:** ABC Bank Co.
- **Notional amount:** €2,000,000
- **Issue date:** [Today]
- **Maturity date:** [Today + 3 years]
- **Underlying stock:** Kroger Co. (KR)

**Payoff:**

(a) If, between the start and maturity dates, Kroger Co. always trades above the Barrier level, Issuer will pay:

$$\text{Notional} \times \max \left( 115\%, \frac{S_{\text{final}}}{S_{\text{initial}}} \right)$$

(b) Otherwise, Issuer will pay:

$$\text{Notional} \times \frac{S_{\text{final}}}{S_{\text{initial}}}$$

**Barrier level:** 70%
In the Capital Guaranteed Performance Note, investors are guaranteed\(^1\) to get their $10\,\text{mn}$ capital back after five years. This is much safer than a direct $10\,\text{mn}$ investment in the S&P 500 index, which could result in a loss. In exchange for this protection, investors receive a smaller share in the S&P 500 performance: 50% instead of 100%.

In the Reverse Convertible Note, investors may lose on their €2\,\text{mn} capital if Kroger Co. ever trades below the 70% barrier, but never more than a direct investment in the stock (ignoring dividends). Otherwise, investors receive at least €2.3\,\text{mn} after three years, and never less than a direct investment in the stock (again, ignoring dividends).

In some cases it is possible to break down a structured product into a portfolio of securities whose prices are known and find its value. In all other cases the payoff is typically programmed on a Monte Carlo simulation engine.

Multi-asset structured products significantly expand the payoff possibilities of exotic options. They allow investors to play on correlation and express complex investment views.

---

**EXAMPLE**

Worst-Of Reverse Convertible Note Quanto CHF

Issuer: ABC Bank Co.
Notional amount: CHF 5,000,000
Issue date: [Today]
Maturity date: [Today + 3 years]
Underlying indexes: S&P 500 (SPX), EuroStoxx-50 (SX5E), Nikkei 225 (NKY)
Payoff:

(a) If, between the start and maturity dates, all underlying indexes always trade above the Barrier level, Issuer will pay:

\[
\text{Notional} \times \max\left(120\%, \min\left(\frac{\text{SPX}_\text{final}}{\text{SPX}_\text{initial}}, \frac{\text{SX5E}_\text{final}}{\text{SX5E}_\text{initial}}, \frac{\text{NKY}_\text{final}}{\text{NKY}_\text{initial}}\right)\right)
\]

(Continued)

---

\(^1\)Provided the issuer does not go bankrupt.
**EXAMPLE (Continued)**

Worst-Of Reverse Convertible Note Quanto CHF

(b) Otherwise, Issuer will pay:

\[ \text{Notional} \times \min \left( \frac{SPX_{\text{final}}}{SPX_{\text{initial}}}, \frac{SXSE_{\text{final}}}{SXSE_{\text{initial}}}, \frac{NKY_{\text{final}}}{NKY_{\text{initial}}} \right) \]

Barrier level: 50% of Initial Price

Multi-asset structured product valuation is almost always done using Monte Carlo simulations. Hedging correlation risk is often difficult or expensive, and exotic trading desks tend to accumulate large exposures, which can cause significant losses during a market crash.

**REFERENCES**


**PROBLEMS**

1.1 “Free” Option

Consider a European call option on an underlying asset \( S \) with strike \( K \) and maturity \( T \) where “you only pay the premium if you win,” that is, if \( S_T > K \).

(a) Draw the diagram of the net P&L of this “free” option at maturity. Is it really “free”?

(b) Find a replicating portfolio for the “free” option using vanilla and exotic options.

(c) Calculate the fair value of the “free” option premium using the Black-Scholes model with 20% volatility, \( S_0 = K = $100 \), one-year maturity, zero interest and dividend rates.
1.2 Autocallable
Consider an exotic option expiring in one, two, or three years on an underlying asset $S$ with the following payoff mechanism:

- If after one year $S_1 > S_0$ the option pays off $1 + C$ and terminates;
- Else if after two years $S_2 > S_0$ the option pays off $1 + 2C$ and terminates;
- Else if after three years $S_3 > 0.7 \times S_0$ the option pays off $\max(1 + 3C, S_3/S_0)$;
- Otherwise, the option pays off $S_3/S_0$.

Assuming $S_0 = $100, zero interest and dividend rates, and 25% volatility, estimate the level of $C$ so that the option is worth 1 using Monte Carlo simulations.

1.3 Geometric Asian Option
Consider a geometric Asian option on an underlying $S$ with payoff $f(A_T)$ where $A_T = \exp\left(\frac{1}{T} \int_0^T \ln S_t dt\right)$. Assume that $S$ follows a geometric Brownian motion with parameters $(r - q, \sigma)$ under the risk-neutral measure.

(a) Using the Ito-Doeblin theorem, show that

$$A_T = S_0 \exp\left(\frac{1}{2} \left(r - q - \frac{1}{2} \sigma^2\right) T + \frac{\sigma}{\sqrt{T}} \int_0^T W_t dt\right)$$

(b) Using the Ito-Doeblin theorem, show that $\int_0^T W_t dt = \int_0^T (T - t)dW_t$. What is the distribution of this quantity?

(c) Show that $A_T$ is lognormally distributed with parameters $(\ln S_0 + (r - q/2 - \frac{1}{2} \sigma^2) T, \tilde{\sigma} \sqrt{T})$ where $\tilde{\sigma} = \sigma/\sqrt{3}$ and $\tilde{q} = \frac{1}{2} (r + q + \frac{\sigma^2}{6})$.

1.4 Change of Measure
In the context of Appendix 1.A, verify that $\mathbb{E}^Q(S_T) = S_0 e^{rT}$ using the expression for $dQ/dP$.

1.5 At-the-Money Lookback Options
The Black-Scholes closed-form formula for an at-the-money lookback call is given as:

$$Lookback_0 = e^{-rT}S_0(N(-\alpha_2) - 1) + S_0 N(\alpha_1) \left(1 + \frac{\sigma^2}{2r}\right) - e^{-rT} \frac{\sigma^2}{2r} S_0 N(\alpha_3)$$

where $\alpha_{1,2} = \left(\frac{r}{\sigma} \pm \frac{1}{2} \sigma\right) \sqrt{T}$ and $\alpha_3 = \left(-\frac{r}{\sigma} + \frac{1}{2} \sigma\right) \sqrt{T}$. 

Using a first-order Taylor expansion of the cumulative normal distribution $N(\cdot)$ show that for reasonable rates and maturities we have the proxy:

$$\text{Lookback}_0 \approx \frac{4S_0 \sigma \sqrt{T}}{\sqrt{2\pi}}$$

which is twice as much as the European call proxy: $c_0 \approx \frac{2S_0 \sigma \sqrt{T}}{\sqrt{2\pi}}$.

### 1.6 Siegel's Paradox

This problem is about foreign exchange rates and goes beyond the scope of equity derivatives.

Consider two currencies, say dollars and euros, and suppose that their corresponding interest rates, $r_\$ and $r_\€$, are constant. Let $X$ be the euro–dollar exchange rate defined as the number of dollars per euro. The traditional risk-neutral process for $X$ is thus:

$$dX_t = (r_\$ - r_\€)X_t dt + \sigma X_t dW_t$$

where $W$ is a standard Brownian motion.

(a) Using the Ito-Doeblin theorem, show that the risk-neutral dynamics for the dollar-euro exchange rate, that is, the number $1/X$ of euros per dollar, is:

$$d\frac{1}{X_t} = (r_\€ - r_\$ + \sigma^2)\frac{1}{X_t} dt + \sigma \frac{1}{X_t} dW_t$$

(b) Symmetry suggests that the drift of $1/X$ should be $r_\€ - r_\$ instead—this is Siegel's paradox. Use your knowledge of quantos (see Section 1-2.4) to resolve the paradox.

### APPENDIX 1.A: CHANGE OF MEASURE AND GIRSANOV’S THEOREM

Recall that the Black-Scholes model assumes that the underlying asset price process follows a geometric Brownian motion:

$$dS_t/S_t = \mu dt + \sigma dW_t$$

where $W$ is a standard Brownian motion under some objective probability measure $\mathbb{P}$, $\mu$ is the objective drift coefficient, and $\sigma$ is the objective volatility coefficient.

However, the drift coefficient $\mu$ disappears from option pricing equations as a result of delta-hedging, and option prices may equivalently be calculated as discounted expected payoffs under a special probability
measure \( Q \) called risk-neutral. Under \( Q \), the underlying asset price process follows the geometric Brownian motion:

\[
dS_t / S_t = rdt + \sigma dW'_t
\]

where \( W' \) is a standard Brownian motion under \( Q \), \( r \) is the continuous interest rate, and \( \sigma \) is the same volatility coefficient.

To understand how \( P \) and \( Q \) relate, consider the undiscounted expected payoff:

\[
\mathbb{E}^Q(f(S_T)) = \int_0^\infty f(s)Q\{S_T = s\} ds = \int_0^\infty f(s) \frac{Q\{S_T = s\}}{P\{S_T = s\}} \frac{P\{S_T = s\} ds}{Q\{S_T = s\}}
\]

If we define the ratio of densities \( h(s) = \frac{Q\{S_T = s\}}{P\{S_T = s\}} \) then we can write:

\[
\mathbb{E}^Q(f(S_T)) = \int_0^\infty f(s) h(s) P\{S_T = s\} ds = \mathbb{E}^P(f(S_T) h(S_T)).
\]

The change of measure from \( P \) to \( Q \) is thus equivalent to multiplying by the random variable \( h(S_T) \) called a Radon-Nikodym derivative and properly denoted \( \frac{dQ}{dP} \). Girsanov's theorem states that \( Q \) exists and is properly defined by a Radon-Nikodym derivative of the form:

\[
\frac{dQ}{dP} = \exp\left(\frac{r - \mu}{\sigma} W_T - \frac{1}{2}\left(\frac{r - \mu}{\sigma}\right)^2 T\right)
\]

Furthermore, \( W'_t = W_t + \frac{r - \mu}{\sigma} t \) is then a Brownian motion under \( Q \). Problem 1.4 verifies that \( \mathbb{E}^Q(S_T) = S_0 e^{rT} \).

For a rigorous yet accessible exposition of the change of measure technique and Girsanov’s theorem we refer the reader to Baxter and Rennie (1996).