Chapter One Core Competencies

Competency 4: Practice-Informed Research and Research-Informed Practice

- Students will understand the process of evidence-based decision making and learn the importance of thinking critically about theories.

Competency 6: Engagement

- Students will understand the importance of developing therapeutic, professional relationships with clients regardless of the theoretical approach chosen.
- Students will be able to define the common elements that are essential to a practice regardless of the theory that is used to inform practice.

Competency 8: Intervention

- Students will be able to identify various models used when integrating theories in practice.
- Students will be able to think critically about the advantages and disadvantages of taking an eclectic approach.
- Students will be able to define basic and advanced microskills and understand how microskills are used to implement interventions on micro-, mezzo-, and macrosystem practice levels.
Introduction

The purpose of this book is to show a range of practice theories that inform social work practice. In the past, you may have taken a class regarding human behavior. If so, you have already been exposed to a variety of developmental theories that describe how humans progress through the life cycle. This book instead focuses on practice theories that affect the way social workers assess, plan, and intervene with children, adults, families, and communities. Although there may be some overlap between human behavior theories and those covered in this book, our intention here is to offer an array of theories that can guide social work practice. To get you started in this exploration of theoretical foundations to practice, this chapter defines what theory is, discusses how theory can be applied to social work practice, and closes with a review of approaches social workers can use when integrating multiple theories at one time.

What Is Theory?

A theory is an organized set of ideas that seek to explain a particular phenomenon (see Table 1.2). Theories are typically formulated when there is no empirical evidence, something that can be observed through the five senses, to draw a definitive conclusion. A lack of observable evidence leads people to wonder about a particular experience, prompting the development of a theory or tentative conclusion. When possible, a theory is tested through the scientific method to determine the degree to which its assumptions are supported by observable evidence.

Considering recent technological advances, it is hard to imagine that people once believed the earth was flat. Lacking the ability to perceive beyond what the eye could see, people developed this assumption because that was what they were capable of observing at that time. The idea that the earth is round was originally only a theory. This tentative conclusion was eventually proved through irrefutable physical evidence.

Theories are used in the natural sciences to explain various phenomena, including changes in weather patterns or causes of various diseases. Following a similar procedure, social scientists develop theories to explain social phenomena, such as how patterns of violence get repeated across multiple generations or what factors lead to poverty. The challenge within the social sciences is that the ability to scientifically test theoretical assumptions through irrefutable physical evidence is limited because of their complexity and the considerations when conducting
research on human subjects. Therefore, social scientists must be satisfied with evidence that lends support to their conclusions because there is little in the social sciences that can be discerned to the degree of knowing the earth is round.

As a result of the challenges facing social science researchers, the social work knowledge base is grounded in a multitude of theoretical ideas that come together to inform practice. There are varying levels of abstractions when considering theoretical material in social work (Coady & Lehman, 2008; Robbins, Chatterjee, & Canda, 2006). Some theoretical ideas can be quite broad, as is the case with a theoretical perspective or framework. These practice perspectives offer general, widely applicable ideas. In contrast, Coady and Lehman (2008) describe midlevel practice theories as providing more specificity. These theories provide more detail than perspectives, and they offer theoretical explanations regarding the nature of human behavior. Finally, practice models offer the greatest degree of direction. However, practice models may not be applicable across problems areas or populations. Table 1.1 provides a description of the strengths and limitations of each level of theoretical material informing social work practice.

**Table 1.1 Levels of Theoretical Influences on Practice**

<table>
<thead>
<tr>
<th>Level</th>
<th>Strengths</th>
<th>Limitations</th>
<th>Examples</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practice Perspectives</td>
<td>- Applicable across multiple practice settings</td>
<td>- Difficult to measure</td>
<td>- Person-in-environment perspective</td>
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<tr>
<td></td>
<td></td>
<td>- Difficult to implement consistently</td>
<td>- Problem-centered practice</td>
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<td></td>
<td></td>
<td>- Difficult to evaluate effectiveness</td>
<td>- Strengths perspective</td>
</tr>
<tr>
<td>Practice Theories</td>
<td>- More specific than larger perspectives, offering greater direction for</td>
<td>- Perhaps not applicable across practice settings</td>
<td>- Cognitive theory</td>
</tr>
<tr>
<td></td>
<td>practice</td>
<td></td>
<td>- Behaviorism</td>
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<tr>
<td></td>
<td>- Easier to define and measure than perspectives</td>
<td></td>
<td>- Crisis theory</td>
</tr>
<tr>
<td>Practice Models</td>
<td>- Can foster the creation of a manual that supports consistent</td>
<td>- Can be narrowly focused to work with one population and/or presenting problem</td>
<td>- Solution-focused brief therapy</td>
</tr>
<tr>
<td></td>
<td>implementation and measurement</td>
<td></td>
<td>- Motivational interviewing</td>
</tr>
<tr>
<td></td>
<td>- Easiest to evaluate the practice</td>
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</table>

*Source: Coady & Lehman, 2008.*
The person-in-environment perspective, problem-centered practice, and strengths perspective represent larger viewpoints that can be applied across social work practice. They are theoretical in that they offer an organized set of ideas that can be used to guide practice. However, they are not as clearly defined as some lower level theories. These three perspectives are in many ways the foundation to social work practice. Whereas social workers choose theories to add on to these larger perspectives, person-in-environment perspective, problem-centered practice, and strengths perspective inform all parts of social work practice.

Theories, in contrast, are more clearly defined than these larger perspectives and lend themselves more readily to testing. Cognitive theory and family systems theory represent midlevel theories. Theories are more specific than perspectives and therefore offer more direction regarding social work practice. However, their increase in specificity may leave them irrelevant for certain practice settings.

Finally, the most narrow and specified theoretical guides to practice are models. Practice models such as solution-focused brief therapy offer almost a how-to manual for social workers regarding what to say and do in specified client situations. When these models are put into manual form, also known as manualized treatment, they are the easiest of the levels to implement and measure. However, treatment manuals are often set up to offer one intervention chosen to affect one identified problem. Because social workers need to remain responsive to diverse client populations and specific cultural preferences, having one narrow model of practice is not always practical. Therefore, this chapter discusses strategies for integrating multiple theories, providing a range of practice interventions informed by theoretical perspectives, theories, and models chosen to fit the particular cultural preferences of each client.

**The Relevance of Studying Theory for Aspiring Social Workers**

Even before pursuing a social work degree, most of us spent time in the process of theorizing. Theorizing is a natural part of our thought process that leads people to ask questions about why something is the way it is. Even a child may notice a change in behavior of a parent who seems particularly on edge one morning at the breakfast table. When one sibling looks at another and claims, “I think Dad didn’t sleep well
last night,” that child is drawing a conclusion about the cause of this particular behavior. Theorizing is to some degree a natural part of the human experience.

Thinking about the causes of human behavior is important in that it helps us understand what is happening. Sometimes, understanding is all that is needed to resolve a situation. For example, if a child can understand a parent’s agitation is caused by a lack of sleep rather than some resentment toward the child, it is relatively easy to accept the behavior and move on. In this case, the simple act of understanding may resolve the problem. However, at times, people may want a situation to change or improve. The child who theorizes that his father is cranky because he did not sleep well may offer a gentle suggestion that his parent not drink coffee in the afternoon. In this way, theorizing does more than simply lead to understanding; it also provides information regarding how to intervene to improve the situation.

If the process of theorizing is a natural part of the human condition, you might wonder why a social work book needs to discuss theory. In this book, we want to emphasize social work as a profession that is grounded in a professional knowledge base. Essentially, our assertion is that we all engage in the process of theorizing. However, when theorizing is divorced from a knowledge base, the process for understanding is based solely on our personal experiences, perspectives, and worldviews. Professional social workers need the ability to work with diverse populations who have experiences that are quite different from their own. Interacting with people who have different value systems in a respectful way can be difficult if the only frame of reference comes from a social worker’s past. As important as a social worker’s experiences are, many people would agree that these experiences are limited and may not offer direction for working with clients who have quite different experiences.

A professional knowledge base grounded in a rich history of theoretical perspectives and empirical evidence can help you to go beyond a process of theorizing that is limited by your own experiences. Practice theories can foster understanding because they explain the cause underlying a particular presenting problem. Practice theories can also describe the mechanism for change, the process through which positive growth and adaptation can occur. Most important, a professional knowledge base is grounded in a history of observations and experiences based on years of social work practice offering a broader perspective for social workers as they assess, plan, and intervene with complex social problems.
Case Example

Consider the case of Tamasi Sharma, an Indian American student who was conducting her field placement at a U.S. elementary school serving a community of Sudanese refugees. A note was sent home requesting permission for the third-grade students to view some television news shows for a unit on journalism in a history class. Despite multiple attempts, the school could not successfully get Ahmad, a new student from Sudan, to return the permission form to view the news shows. Tamasi was tasked with the responsibility of visiting the family at home to seek permission.

As Tamasi was driving to the home, she theorized about what might be happening. During this drive, she thought about the tension she experienced as a child when her family emigrated from India. She remembered the conflict that arose with her parents as she became more acculturated to the United States, leading her mother to fear she was losing touch with her family’s cultural beliefs and practice. Because of these experiences, Tamasi began to wonder whether Ahmad’s parents may have similar concerns that led them to choose not to approve the school’s request.

Based on her theorizing, Tamasi feared Ahmad would become socially isolated, as she felt at times, if he was not allowed to participate in various education activities. Therefore, she prepared an argument regarding why it was important for Ahmad to be included in this unit and entered the home ready to convince the parents to consent to the school’s request.

When Tamasi arrived at the home, she was invited to sit at the kitchen table of a small one-bedroom apartment. Despite a substantial language barrier, she attempted to make her case regarding the importance of granting Ahmad permission to participate in the journalism unit. Tamasi sensed some tension, believing the parents appeared distressed while speaking to each other in a language she could not understand. She chose to slow down and make her case again, yet the parents became increasingly agitated, and the father ultimately left the conversation and went into the bedroom. At this point, Tamasi decided this discussion was not helpful, so she thanked Ahmad’s mother for her time and began to make her way toward the door.

Before Tamasi could leave, Ahmad’s mother asked her to wait. Tamasi looked up and saw Ahmad’s father exiting the bedroom while carrying their one small TV. As the father approached Tamasi, he attempted to hand Tamasi the TV. She looked back at him puzzled, and
the mother explained that although this was their only TV, they were willing to give it up so that their son could be educated.

At that moment, Tamasi realized the failure to sign the permission slip was not based on fears about acculturation, as she theorized, but was instead founded on a misunderstanding. In the Sudan, these parents were often pressured into giving up possessions of worth to people in power. When they received the permission slip that requested permission to view a TV show, they misunderstood the request and instead thought they were expected to give their TV, one of their only possessions, to the school. Once Tamasi understood what was happening, she was able to clarify the expectations and easily resolve the situation. As the parents understood the request, they were relieved and happy to give permission for Ahmad’s participation in the journalism unit.

In this case, Tamasi’s experiences, which were a great strength to her when working with many children and families, led to some assumptions about what was happening with Ahmad and his family that directed her intervention in a way that was not helpful. Although our experiences are a great asset in our work, a professional knowledge base helps broaden our thinking beyond our experiences, allowing us to better assess and intervene. This is not to say that a social worker’s history and experiences are not helpful in some ways. However, when social work decision making is divorced from a professional knowledge base and grounded solely in personal experiences, the practice lacks professionalism and can be unduly influenced by bias.

**Evidence-Based Practice**

As mentioned earlier, a theory is a set of organized ideas used to explain a phenomenon. Whether theorizing offers larger guiding frameworks that are applicable across settings, midlevel theories offering increased specificity, or models that offer directive guides to specialized practice techniques, the professional knowledge base is grounded in theoretical material that guides assessment, planning, and intervention. Although social scientists are not able to offer irrefutable evidence to prove their theories, as can in some cases be accomplished in the natural sciences, social work is concerned with seeking evidence that lends support to claims that theoretically informed social work interventions are effective.

Over the past two decades, the field of social work has become increasingly concerned that professional decision making is not just grounded in theory but also supported by empirical evidence (Gilgun,
Evidence-based practice (EBP) is a movement in social work suggesting that, when possible, social work interventions should be chosen based on the best available evidence of effectiveness (Gambrill, 2007; Rubin, 2011). The concept of EBP is modeled after an approach in medicine that involves using research evidence to inform decisions regarding which medical treatments to choose for various health conditions (Adams, Matto, & LeCroy, 2009). EBP is essentially a process that involves searching for the best available evidence to support clinical decision making that also considers a social worker’s clinical judgment and professional ethics and the client’s personal and cultural preferences (Thyer & Myers, 2011). Social work researchers have responded by designing and conducting a host of research studies to test whether a particular intervention is effective with a particular social problem. EBP for social workers involves working in conjunction with client preferences to choose interventions based on this body of research that have demonstrated effectiveness.

To understand how evidence can be applied to support the use of a particular psychosocial treatment, we use cognitive-behavioral therapy (CBT) as example. CBT is commonly used to treat emotional problems such as anxiety and depression. CBT is grounded in an integration of cognitive theory and behaviorism, midlevel theories that offers direction regarding how to assess and treat mood disorders. The theories explain the mechanism for change, suggesting that depression is maintained through illogical thought patterns that foster hopelessness. By identifying and restructuring unhelpful thought patterns, CBT is expected to alleviate the symptoms of depression. Multiple research studies have implemented CBT and tested its effectiveness by establishing whether levels of depression were reduced after a client received CBT. Based on these studies, CBT has been shown to significantly reduce depressive symptoms for many participants in these studies, suggesting it is an empirically supported treatment for this target problem (Butler, Chapman, Forman, & Beck, 2006).

Some people believe that EBP is the future of social work. Establishing evidence for the practice of social work lends credibility to what social workers do. In addition, ensuring our practices are effective is relevant when considering our ethical responsibility to clients (Gambrill, 2007). In this way, theories and research evidence work together to form the social work knowledge base needed to inform professional decision making.

Although the notion that research informs social work practice is well accepted, it is important to acknowledge that there are substantial
debates about how narrowly to interpret the concept of evidence and therefore how best to implement the process of EBP (Gilgun, 2005). Standards regarding what type of evidence is of value remain at question (Adams et al., 2009). Some social work scholars suggest the highest level of evidentiary evidence comes from a systematic review of randomized controlled trials (RCTs).

Systematic reviews involve reviewing multiple research studies on the same topic to see whether similar studies report consistent findings. RCTs are often included in systematic reviews, because they involve controlling for factors outside a study’s focus that may be affecting the outcome, increasing a researcher’s confidence that the effects are truly a result of the intervention. RCTs are considered by many people to be the most rigorous form of intervention research (McNeece & Thyer, 2004). Because systematic reviews look at the effects of multiple RCTs, this offers a substantial amount of quality evidence regarding effectiveness. Essentially, this means that several well-done studies have consistently supported the hypothesis that the use of a particular intervention has led to reduced symptoms related to a particular problem. When a treatment has received this level of evidence, it is considered to have empirical support.

Despite the dramatic increase in intervention research, many interventions and problem areas have not yet been researched to the degree that they have systematic reviews of RCTs. EBP suggests practitioners seek the best available evidence to support their clinical decision making. The term best available suggests there is a hierarchy regarding how different types of evidence are valued (Rubin, 2011). Thyer and Myers (2011) conclude the EBP process involves giving weight to the most rigorous studies, usually referring to RCTs, yet looking at other forms of evidence such as preexperimental designs and qualitative studies as also being of value. Although some scholars suggest that systematic reviews of RCTs offer the highest level of support for a treatment, this does not mean that other studies are not helpful. Some scholars find that studies examining practice within its context offer unique strengths that might be lost when controlling for variables in an experimental design (Gilgun, 2005). Debates regarding what is evidence and what value to place on different types of evidence are not yet resolved within the field.

Despite the value in high standards for evidentiary evidence, not all treatments and problems can be defined in ways that lend themselves to this type of measurement. In addition, in practice, social workers rarely face one problem. A client who is facing depression may also be facing
financial stress because of a lost job and subsequent marital distress. Social workers have to be prepared to face multiple, complex social problems. These situations do not always fit the findings of a narrowly designed research study. In addition, social work values highlight the importance of culturally responsive practice. Even if an intervention such as CBT has empirical evidence to support its usefulness with depression, it may not be the appropriate choice if this approach does not honor a client’s cultural preferences. Therefore, Rubin (2011) and Thyer and Myers (2011) highlight EBP as a process that involves engaging in practice that integrates research evidence with the clinical expertise of the social worker in collaboration with the client’s preferences.

In addition to seeking research evidence that demonstrates the effectiveness of an intervention, some scholars contend evidence of effectiveness can be established within the field (Gilgun, 2005). Practice-informed evidence refers to a social worker’s observations regarding whether a client responds to a particular treatment. This perspective values evidence that stems from research just as it values evidence derived directly from practice. A commitment to EBP means social workers remain knowledgeable about current research studies regarding their area of practice (Gambrill, 2007). It also means social workers gather their own data to assess the degree to which their practice is helpful for the clients they serve.

Although some people are concerned that EBP deemphasizes theory, Rubin (2011) suggests that when evidence is not available, theory is often used to direct practice. In addition, because EBP is a process, he acknowledges that theory plays an important role in grounding the clinical expertise that is needed to integrate empirical evidence with the unique needs and preferences of each client. Therefore, theoretical knowledge is a critical part of the EBP process. We highlight this discussion of EBP here because the process of considering evidence of effectiveness works closely with the process of choosing and implementing theory.

In this book, we cover a set of perspectives, theories, and models offering a range of evidence. As mentioned earlier, larger perspectives such as the person-in-environment perspective are difficult to define and measure. Therefore, these perspectives offer less empirical evidence but are applicable across settings and have been well established as useful within the larger social work knowledge base. In addition, we cover some midlevel theories such as cognitive theory that have achieved the highest level of evidentiary evidence. Our objective is to expose you to a range of theoretical material, allowing you to gather
a large toolbox of interventions. By having multiple perspectives that lead to a range of useful interventions, we as social workers are better able to respond to the complex and diverse nature of the problems and populations we serve.

Further Debates

In addition to understanding debates within the field regarding theory and the process of EBP, it is important to understand that theories come from varying philosophical understandings of our world. Much of our discussion thus far has focused on a modern perspective within the social sciences. Theorists coming from a modern standpoint assert an objective reality can be understood through testing according to the scientific method. Leaders in this area value evidence-based decision making as a way of bringing objectivity and evidence to social work decision making. Some material covered in this book, such as cognitive theory and behaviorism discussed in Chapter 7, are grounded in the scientific tradition.

Postmodern thinkers challenge the notion that social experiences can be objectively measured. Whereas modernism focuses on identifying an objective reality, postmodernism suggests much of what we understand about the world is based on our interpretation of our experiences. Is a plant truly green, or did we as a society create the concept of green and assign socially defined characteristics as to what green is? Even if we created a category known as green, some people interpret color differently such that to one person a paint color might be sea foam green, whereas to another it might interpreted as moss blue. Postmodern perspectives challenge the notion that there is one objective reality that can be measured using the scientific method.

Social construction is the idea that all social interaction is defined through the process of interpretation. This philosophy challenges us to think about whether social problems such as attention deficit disorder are true, objective disorders that can be measured or whether a society has created this label to define a set of behaviors that are uncomfortable for the efficient functioning of social service delivery systems such as our primary educational system. This greatly affects the profession of social work because some social workers draw on theories like cognitive theory and behaviorism that seek to measure the frequency, duration, and severity of problems. Modern thinkers commonly label problems and seek practices based on empirical support that could help reduce social
problems. But does one treatment always work the same for everyone? What about individuality and differences? Does labeling problems make them real? Some postmodern perspectives, such as critical theory and feminism as discussed in Chapter 12, challenge the idea that there is one reality. They also question the ways hierarchy in a society can influence the research enterprise. They instead offer theories that highlight how social structures can inhibit the potential of certain groups trying to offer an alternative perspective of what reality is. These theories are not EBPs because they speak less about measuring change in problems identified with the functioning of an individual and focus instead on the ways social structures, which include social policies and programs, can both help and hinder the potential of members of a society.

In this book, we cover a range of modern and postmodern theoretical positions to offer an array of perspectives that have varied application for social work practice that occurs with individuals, families, and communities on the micro, mezzo, and macro levels. At times, we offer case examples that focus on micro practice when a particular theory offers an explanation for how to understand individual functioning. At other times, we offer macro practice examples, often associated with postmodern perspectives, that provide explanations regarding the role society plays in issues of relevance to social work. When we use the phrase social work practice, we are speaking broadly about generalist practice, which encompasses the varied roles social workers serve, including but not limited to counselors, crisis intervention workers, case managers, program developers, policy analysts, advocates, and community organizers.

### Table 1.2 Key Concepts

<table>
<thead>
<tr>
<th><strong>Theory</strong></th>
<th>An organized set of ideas that seek to explain a particular phenomenon</th>
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<tbody>
<tr>
<td><strong>Empirical Evidence</strong></td>
<td>Evidence based on what can be observed through the five senses</td>
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<tr>
<td><strong>Mechanism for Change</strong></td>
<td>An explanation regarding the process for making positive improvements regarding a particular problem</td>
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<tr>
<td><strong>Evidence-Based Practice</strong></td>
<td>A process of choosing an intervention based on the best available research evidence, a social worker’s judgment, and a client’s personal and cultural preferences</td>
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<tr>
<td><strong>Microskills</strong></td>
<td>Elements in communication such as asking questions or reflecting feelings that help a professional to facilitate a social work interview</td>
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The Role of Theories in Social Work Practice

Theoretical Integration

Throughout the book, each chapter covers a different theoretical perspective, theory, or model for the purpose of understanding, critiquing, and applying these distinct sets of organized ideas. This approach increases the clarity about each theory, allowing us to compare and contrast the ideas among the theories covered. Although it is helpful to learn theories in this way, in practice, theories are commonly integrated, and we draw from multiple perspectives when seeking to assess, plan, and intervene. Although combining theories is a common practice, this is not an activity to take lightly. Therefore, we cover four approaches, summarized in Table 1.3, regarding how to implement theory.

The Expert Approach

When social work practitioners choose to use one theory to guide their practice, this is considered the **expert approach**. The advantage to drawing interventions from one theory is that social workers can spend all of their continuing education time reading, researching, and attending

<table>
<thead>
<tr>
<th>Approach</th>
<th>Strengths</th>
<th>Limitations</th>
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<tbody>
<tr>
<td>Expert Approach</td>
<td>- Develops advanced skills in one area</td>
<td>- Knows a lot about one theory but little about others</td>
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<tr>
<td></td>
<td></td>
<td>- Limits flexibility and responsiveness to client preferences</td>
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<tr>
<td>Eclectic Approach</td>
<td>- Offers a lot of flexibility</td>
<td>- Can water down application of theories</td>
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<td></td>
<td>- Can be responsive to client preferences</td>
<td>- May not end up developing advanced skills</td>
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<tr>
<td>Selective Borrowing</td>
<td>- Offers a compromise wherein expertise is developed but additional skills can be used</td>
<td>- Requires more education and experience to develop expertise in one theory yet the social worker can be knowledgeable enough about other theories to integrate interventions grounded in other theories</td>
</tr>
<tr>
<td>- Combination of Two Theories</td>
<td>- Broadens the theoretical perspective while maintaining expertise</td>
<td>- Requires expertise in two theories and the ability to combine theories coherently</td>
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*Source: Nichols, 2011.*
trainings on this one theory. Students cover a range of theories in their programs, so taking an expert approach means that new social workers explore all options relevant for the population with whom they work and the problems they expect to address. This choice then leads to ongoing postdegree development in becoming an expert in the technical application of that theory. The strength of this approach is that the social worker has the opportunity to develop advanced skills within one theory. This can increase confidence and skill level.

Despite these potential advantages, social workers rarely have jobs focused on one problem area. Even if they find such a position, there is variability within any population and within any problem area. Having only one theory to draw from may limit the number of interventions available to the social worker. This may hinder the worker’s ability to remain responsive to complicating factors within the case. The expert approach may also limit culturally sensitive treatment because it prioritizes the clinical preferences of the practitioner over those of the client. Therefore, most social workers choose to integrate multiple theories into their approach to practice.

The Eclectic Approach

The **eclectic approach** to theory integration involves having a long list of theoretically informed interventions from which the social worker can draw (Coady & Lehman, 2008; Nichols, 2011). In this case, the social worker may not be an expert in one theory or model but instead may have reasonable competence in many theories. Social workers are able to draw from multiple perspectives, allowing them to remain more responsive to the cultural preferences of clients and to be better prepared to address multiproblem cases. The benefit to this approach is its breadth and flexibility. The disadvantage is that it requires social workers to know a lot of theories. In addition, some people are concerned that a truly eclectic approach can water down the application of theory, creating an inconsistent, atheoretical approach. If a social worker chooses the eclectic approach, it is essential that core competencies are developed within each theory that is applied.

Selective Borrowing

**Selective borrowing** involves choosing one primary theory that is then supplemented with interventions from other theories as needed (Nichols, 2011). This approach represents a compromise between the expert and the eclectic approaches. The social worker ascribes to one
primary theory that represents the best fit for the population and the problem areas addressed by that worker. This practitioner is responsible for developing expert knowledge regarding this theory and how it is applied in practice. Once social workers achieve competence with the primary theory, they then search for a multitude of additional interventions grounded in varying theories that complement the primary theory.

Combining Two Theories

**Combining two theories** involves choosing two primary theories that are integrated to guide practice (Nichols, 2011). Choosing two theories that supplement each other by making up for the limitations present in the other theory can be a useful way of developing advanced skills and expertise while creating some flexibility. CBT is a treatment approach discussed earlier in this chapter that represents a good example of combining two theories. In this case, theorists integrated the theoretical principles of behaviorism with cognitive theory, two approaches that were philosophically aligned. By combining these two theories, the approach became stronger because each theory made up for limitations of the other. In a similar way, social workers may choose to identify two theories that best fit the population and the problem areas they serve. The integration of two approaches broadens the theoretical understanding that informs assessment, planning, and intervention.

Some Final Thoughts About Integration

There are benefits to synthesizing theoretical perspectives. Integration increases the breadth of understanding and explanation when considering various social problems. Integration leads to an expansive list of interventions available to a social worker, increasing flexibility. This flexibility can enhance the degree to which social workers are able to remain responsive to a client’s cultural and personal preferences. However, some caution is worthwhile. Combining theories to the degree that the theoretical underpinnings become unrecognizable can interfere with competent implementation of theories in practice. The integration of multiple theories is an important, serious effort that requires some thoughtful decisions about which theories to choose, how to go about integrating them, and finally, how to apply the approach professionally and competently. Finally, as mentioned earlier, person-in-environment and strengths perspectives are frameworks that are foundational and inform all social work practice.
Common Elements

In addition to considering the benefits of theory integration, research has compared social work practice theories to identify the elements common within multiple practices that are helpful. The common elements approach is a transtheoretical model that identifies the most effective aspects of social work practice (Cameron & Keenan, 2010; Drisko, 2004). By understanding what is helpful across multiple theories, social workers can highlight these aspects regardless of which theory they choose.

When discussing common elements of practice, many scholars identify as critical the professional relationship that is formed between the social workers and the children, adults, families, and communities they serve. Lambert (1992) found that when clients perceive their social workers as empathic and supportive, an effective therapeutic relationship can be formed. When professionals can demonstrate care and respect for people who have been oppressed, judged, hurt, or traumatized, the forming of this relationship is in itself healing (Frank, 1982). When social workers demonstrate genuineness, show empathy, and are emotionally grounded, the potential for positive effects is enhanced. Essentially, the importance of developing a collaborative therapeutic relationship has been consistently linked to positive outcomes (Orlinsky, Grawe, & Parks, 1994).

Another common element that has been identified is the setting of intervention (Frank, 1982). When a social worker is able to create a sense of safety in a professional space, this activity gives validity to the helping process. Drisko (2004) identifies extratherapeutic factors such as the agency context as relevant. Social work practice is affected by knowledge of services and the location of the agency, making opportunities for psychosocial intervention accessible (Lambert, 1992). This factor highlights the importance of agency-level factors that are needed to foster the creation of positive helping relationships. Additional extratherapeutic factors that have been found to affect outcomes include the benefit of social support for the client outside of the therapeutic relationship and client characteristics, including motivation and investment in the change process (Cameron & Keenan, 2010; Drisko, 2004).

The final key common element involves the specific interventions that are employed within the context of the helping relationship. Frank and Frank (1991) found that therapeutic procedures, such as helping clients to process emotions and creating opportunity to practice what they have learned, foster the healing process. Activities such as providing feedback, modeling new skills and behaviors, and developing increased insight are relevant to all theoretical approaches. These activities seem
to support the change process (Cameron & Keenan, 2010). Although there may be some differences regarding what types of interventions are chosen as a result of the theoretical orientation of the social worker (Drisko, 2004), the technical application is a factor that influences the success of the helping process. In other words, it is not just what you do but also how you do it that may matter most.

**Implementation of Theory: The Role of Microskills**

Although this chapter has focused on what theory is and why studying theory is important for social work, the discussion of implementation has been limited to our discussion of integration. Each subsequent chapter spends time discussing how to apply each theory covered in the book. However, before moving forward, we believe it is important to discuss microskills, because these generalist interviewing skills allow a social worker to implement theoretical principles competently.

**Microskills** are the “communication skill units” used to facilitate a professional interview (Ivey, Ivey, & Zalaquett, 2010, p. 14). The basic interviewing techniques are focused on active listening and seek to draw out a client’s story to foster understanding. These communication skills are needed to conduct any social work interview. The basic microskills, as summarized in Table 1.4, include orientation, attending, asking open- and closed-ended questions, reflection of feelings or content, and summarization (Boyle, Hull, Mather, Smith, & Farley, 2009; Ivey et al., 2010; Shulman, 2009).

When conducting a professional interview, social workers use these basic skills interchangeably in the process of structuring the interview. For example, a social worker employed in a hospital may be meeting with an older adult and her adult children regarding whether the patient needs skilled nursing care. The interview may start with an **orientation**, which involves the worker explaining the purpose of their meeting and the role of the social worker. The worker may then use an **open-ended question** to ask the patient about what she would like to accomplish. By looking and speaking to the patient first, the social worker is **attending** to the patient, empowering her self-determination, and demonstrating respect for her. As the patient responds to the open-ended question, the social worker may use **reflection of feeling** and **reflection of content** to draw out the patient’s perspective. Once the patient has given a full response to the initial question, the social work may **summarize** what the patient said to highlight the key points and then turn to the adult children, asking for their impressions. The interview is structured
Applying Theory to Generalist Social Work Practice

according to its purpose using microskills to facilitate a discussion that leads to decision making.

In addition to basic microskills, social workers use advanced communication skills when needed. These **advanced microskills** are used not simply to foster a conversation that prompts understanding but instead to prompt thinking and ultimately behavior change. Advanced interviewing skills, also identified in Table 1.4, include **confrontation, communication of feelings and immediacy, interpretation, information sharing**, and **use of self** (Ivey et al., 2010). Social workers use the influencing skills in accordance with the theoretical perspective they have adopted. More detail is provided in each chapter about how to apply theoretical principles in practice. The overview of these microskills sets the tone for this objective moving forward.

### Table 1.4 Overview of Microskills

<table>
<thead>
<tr>
<th>Basic Microskills</th>
<th>Description</th>
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<tbody>
<tr>
<td>Orientation</td>
<td>Clarify the role of the social worker and the purpose of the social work interview.</td>
</tr>
<tr>
<td>Attending</td>
<td>Use eye contact, body language, and verbal tracking to provide encouragement and understanding.</td>
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<tr>
<td>Open- and Closed-Ended Questions</td>
<td>Use open-ended questions to draw out the client’s story. Use closed-ended questions to seek detail and to increase the structure of the interview.</td>
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<tr>
<td>Reflection of Feelings</td>
<td>Briefly restate the emotions expressed by client to validate the feelings and to demonstrate active listening.</td>
</tr>
<tr>
<td>Reflection of Content (Paraphrase)</td>
<td>Briefly restate the content discussed by client to validate the story and to demonstrate active listening.</td>
</tr>
<tr>
<td>Summarization</td>
<td>Organize a section of content by synthesizing the content and moving the interview forward.</td>
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<table>
<thead>
<tr>
<th>Advanced Microskills</th>
<th>Description</th>
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<tbody>
<tr>
<td>Confrontation</td>
<td>Observe and point out contradictions within the interview to increase understanding.</td>
</tr>
<tr>
<td>Communication of Feelings and Immediacy</td>
<td>Share with the client the social worker’s concerns about the situation and the direction of the case.</td>
</tr>
<tr>
<td>Interpretation</td>
<td>Share a tentative observation with the client about what the social worker is seeing in the case.</td>
</tr>
<tr>
<td>Information Sharing</td>
<td>Provide information to the client to facilitate a referral, increase understanding, or develop a new skill.</td>
</tr>
<tr>
<td>Use of Self</td>
<td>Use the professional relationship to prompt change in thinking and behavior, possibly including professional use of self-disclosure.</td>
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*Source: Boyle et al., 2009; Ivey et al., 2010; Shulman, 2009.*
Conclusion

Theories are a set of organized ideas that explain and predict human experiences. Practice theories are those ideas that inform assessment, planning, and intervention in social work. There are varying levels of abstraction when reviewing theories, such as perspectives, midlevel theories, and models. These various organizing frameworks provide either general, widely applicable ideas or specified directions for unique practice situations. As social workers choose which theory or model to use, the EBP movement suggests they consider the research evidence demonstrating the effectiveness of their approach along with their clinical expertise and the preferences of the client when making these decisions. As social workers implement theory in practice, there are various options for integrating theories. Regardless of the theory chosen, common elements such as the influence of a positive, collaborative relationship seem to be crucial. Finally, when implementing all of these decisions, basic and advanced interviewing skills provide the technical format through which this work is done.

Resources for Students

The Role of Theory in Practice

- http://www.slideshare.net/srengasamy/theories-of-social-work

Definitions of Evidence-Based Practice

- http://depts.washington.edu/ebpi/

Searching for Evidence-Based Practices

References


