INTRODUCTION

The global economy is based on an infrastructure that depends on the consumption of petroleum (Fanchi and Fanchi, 2016). Petroleum is a mixture of hydrocarbon molecules and inorganic impurities that can exist in the solid, liquid (oil), or gas phase. Our purpose here is to introduce you to the terminology and techniques used in petroleum engineering. Petroleum engineering is concerned with the production of petroleum from subsurface reservoirs. This chapter describes the role of petroleum engineering in the production of oil and gas and provides a view of oil and gas production from the perspective of a decision maker.

1.1 WHAT IS PETROLEUM ENGINEERING?

A typical workflow for designing, implementing, and executing a project to produce hydrocarbons must fulfill several functions. The workflow must make it possible to identify project opportunities; generate and evaluate alternatives; select and design the desired alternative; implement the alternative; operate the alternative over the life of the project, including abandonment; and then evaluate the success of the project so lessons can be learned and applied to future projects. People with skills from many disciplines are involved in the workflow. For example, petroleum geologists and geophysicists use technology to provide a description of hydrocarbon-bearing reservoir rock (Raymond and Leffler, 2006; Hyne, 2012). Petroleum engineers acquire and apply knowledge of the behavior of oil, water, and gas in porous rock to extract hydrocarbons.
Some companies form asset management teams composed of people with different backgrounds. The asset management team is assigned primary responsibility for developing and implementing a particular project.

Figure 1.1 illustrates a hydrocarbon production system as a collection of subsystems. Oil, gas, and water are contained in the pore space of reservoir rock. The accumulation of hydrocarbons in rock is a reservoir. Reservoir fluids include the fluids originally contained in the reservoir as well as fluids that may be introduced as part of the reservoir management program. Wells are needed to extract fluids from the reservoir. Each well must be drilled and completed so that fluids can flow from the reservoir to the surface. Well performance in the reservoir depends on the properties of the reservoir rock, the interaction between the rock and fluids, and fluid properties. Well performance also depends on several other properties such as the properties of the fluid flowing through the well; the well length, cross section, and trajectory; and type of completion. The connection between the well and the reservoir is achieved by completing the well so fluid can flow from reservoir rock into the well.

Surface equipment is used to drill, complete, and operate wells. Drilling rigs may be permanently installed or portable. Portable drilling rigs can be moved by vehicles that include trucks, barges, ships, or mobile platforms. Separators are used to separate produced fluids into different phases for transport to storage and processing facilities. Transportation of produced fluids occurs by such means as pipelines, tanker trucks, double-hulled tankers, and liquefied natural gas transport ships. Produced hydrocarbons must be processed into marketable products. Processing typically begins near the well site and continues at refineries. Refined hydrocarbons are used for a variety of purposes, such as natural gas for utilities, gasoline and diesel fuel for transportation, and asphalt for paving.

Petroleum engineers are expected to work in environments ranging from desert climates in the Middle East, stormy offshore environments in the North Sea, and

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**FIGURE 1.1** Production system.
arctic climates in Alaska and Siberia to deepwater environments in the Gulf of Mexico and off the coast of West Africa. They tend to specialize in one of three subdisciplines: drilling engineering, production engineering, and reservoir engineering. Drilling engineers are responsible for drilling and completing wells. Production engineers manage fluid flow between the reservoir and the well. Reservoir engineers seek to optimize hydrocarbon production using an understanding of fluid flow in the reservoir, well placement, well rates, and recovery techniques. The Society of Petroleum Engineers (SPE) is the largest professional society for petroleum engineers. A key function of the society is to disseminate information about the industry.

1.1.1 Alternative Energy Opportunities

Petroleum engineering principles can be applied to subsurface resources other than oil and gas (Fanchi, 2010). Examples include geothermal energy, geologic sequestration of gas, and compressed air energy storage (CAES). Geothermal energy can be obtained from temperature gradients between the shallow ground and surface, subsurface hot water, hot rock several kilometers below the Earth’s surface, and magma. Geologic sequestration is the capture, separation, and long-term storage of greenhouse gases or other gas pollutants in a subsurface environment such as a reservoir, aquifer, or coal seam. CAES is an example of a large-scale energy storage technology that is designed to transfer off-peak energy from primary power plants to peak demand periods. The Huntorf CAES facility in Germany and the McIntosh CAES facility in Alabama store gas in salt caverns. Off-peak energy is used to pump air underground and compress it in a salt cavern. The compressed air is produced during periods of peak energy demand to drive a turbine and generate additional electrical power.

1.1.2 Oil and Gas Units

Two sets of units are commonly found in the petroleum literature: oil field units and metric units (SI units). Units used in the text are typically oil field units (Table 1.1). The process of converting from one set of units to another is simplified by providing frequently used factors for converting between oil field units and SI (metric) units in Appendix A. The ability to convert between oil field and SI units is an essential skill because both systems of units are frequently used.

<table>
<thead>
<tr>
<th>Property</th>
<th>Oil Field</th>
<th>SI (Metric)</th>
<th>British</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length</td>
<td>ft</td>
<td>m</td>
<td>ft</td>
</tr>
<tr>
<td>Time</td>
<td>hr</td>
<td>sec</td>
<td>sec</td>
</tr>
<tr>
<td>Pressure</td>
<td>psia</td>
<td>Pa</td>
<td>lbf/ft²</td>
</tr>
<tr>
<td>Volumetric flow rate</td>
<td>bbl/day</td>
<td>m³/s</td>
<td>ft³/s</td>
</tr>
<tr>
<td>Viscosity</td>
<td>cp</td>
<td>Pa-s</td>
<td>lbf-s/ft²</td>
</tr>
</tbody>
</table>
1.1.3 Production Performance Ratios

The ratio of one produced fluid phase to another provides useful information for understanding the dynamic behavior of a reservoir. Let \( q_o, q_w, q_g \) be oil, water, and gas production rates, respectively. These production rates are used to calculate the following produced fluid ratios:

Gas–oil ratio (GOR)

\[
\text{GOR} = \frac{q_g}{q_o}
\]  
(1.1)

Gas–water ratio (GWR)

\[
\text{GWR} = \frac{q_g}{q_w}
\]  
(1.2)

Water–oil ratio (WOR)

\[
\text{WOR} = \frac{q_w}{q_o}
\]  
(1.3)

One more produced fluid ratio is water cut, which is water production rate divided by the sum of oil and water production rates:

\[
\text{WCT} = \frac{q_w}{q_o + q_w}
\]  
(1.4)

Water cut (WCT) is a fraction, while WOR can be greater than 1.

Separator GOR is the ratio of gas rate to oil rate. It can be used to indicate fluid type. A separator is a piece of equipment that is used to separate fluid from the well into oil, water, and gas phases. Separator GOR is often expressed as MSCFG/STBO where MSCFG refers to one thousand standard cubic feet of gas and STBO refers to a stock tank barrel of oil. A stock tank is a tank that is used to store produced oil.

**Example 1.1 Gas–oil Ratio**

A well produces 500 MSCF gas/day and 400 STB oil/day. What is the GOR in MSCFG/STBO?

**Answer**

\[
\text{GOR} = \frac{500 \text{ MSCF/day}}{400 \text{ STB/day}} = 1.25 \text{ MSCFG/STBO}
\]

1.1.4 Classification of Oil and Gas

Surface temperature and pressure are usually less than reservoir temperature and pressure. Hydrocarbon fluids that exist in a single phase at reservoir temperature and pressure often transition to two phases when they are produced to the surface.
where the temperature and pressure are lower. There are a variety of terms for describing hydrocarbon fluids at surface conditions. Natural gas is a hydrocarbon mixture in the gaseous state at surface conditions. Crude oil is a hydrocarbon mixture in the liquid state at surface conditions. Heavy oils do not contain much gas in solution at reservoir conditions and have a relatively large molecular weight. By contrast, light oils typically contain a large amount of gas in solution at reservoir conditions and have a relatively small molecular weight.

A summary of hydrocarbon fluid types is given in Table 1.2. API gravity in the table is defined in terms of oil specific gravity as

$$API = \left( \frac{141.5}{\gamma_o} \right) - 131.5$$ (1.5)

The specific gravity of oil is the ratio of oil density $\rho_o$ to freshwater density $\rho_w$:

$$\gamma_o = \frac{\rho_o}{\rho_w}$$ (1.6)

The API gravity of freshwater is 10°API, which is expressed as 10 degrees API. API denotes American Petroleum Institute.

### Example 1.2 API Gravity

The specific gravity of an oil sample is 0.85. What is its API gravity?

**Answer**

$$API \text{ gravity} = \frac{141.5}{\gamma_o} - 131.5 = \frac{141.5}{0.85} - 131.5 = 35\degree \text{API}$$

Another way to classify hydrocarbon liquids is to compare the properties of the hydrocarbon liquid to water. Two key properties are viscosity and density. Viscosity is a measure of the ability to flow, and density is the amount of material in a given volume.
INTRODUCTION

Water viscosity is 1 cp (centipoise) and water density is 1 g/cc (gram per cubic centimeter) at 60°F. A liquid with smaller viscosity than water flows more easily than water. Gas viscosity is much less than water viscosity. Tar, on the other hand, has very high viscosity relative to water.

Table 1.3 shows a hydrocarbon liquid classification scheme using API gravity and viscosity. Water properties are included in the table for comparison. Bitumen is a hydrocarbon mixture with large molecules and high viscosity. Light oil, medium oil, and heavy oil are different types of crude oil and are less dense than water. Extra heavy oil and bitumen are denser than water. In general, crude oil will float on water, while extra heavy oil and bitumen will sink in water.

1.2 LIFE CYCLE OF A RESERVOIR

The life cycle of a reservoir begins when the field becomes an exploration prospect and does not end until the field is properly abandoned. An exploration prospect is a geological structure that may contain hydrocarbons. The exploration stage of the project begins when resources are allocated to identify and assess a prospect for possible development. This stage may require the acquisition and analysis of more data before an exploration well is drilled. Exploratory wells are also referred to as wildcats. They can be used to test a trap that has never produced, test a new reservoir in a known field, and extend the known limits of a producing reservoir. Discovery occurs when an exploration well is drilled and hydrocarbons are encountered.

Figure 1.2 illustrates a typical production profile for an oil field beginning with the discovery well and proceeding to abandonment. Production can begin immediately after the discovery well is drilled or several years later after appraisal and delineation wells have been drilled. Appraisal wells are used to provide more information about reservoir properties and fluid flow. Delineation wells better define reservoir boundaries. In some cases, delineation wells are converted to development wells. Development wells are drilled in the known extent of the field and are used to optimize resource recovery. A buildup period ensues after first oil until a production plateau is reached. The production plateau is usually a consequence of facility limitations such as pipeline capacity. A production decline will eventually occur. Production continues until an economic limit is reached and the field is abandoned.

| TABLE 1.3 Classifying Hydrocarbon Liquid Types Using API Gravity and Viscosity |
|---------------------------------|-----------------|-----------------|
| Liquid Type | API Gravity (°API) | Viscosity (cp) |
| Light oil | >31.1 | |
| Medium oil | 22.3–31.1 | |
| Heavy oil | 10–22.3 | |
| Water | 10 | 1 cp |
| Extra heavy oil | 4–10 | <10000 cp |
| Bitumen | 4–10 | >10000 cp |
Petroleum engineers provide input to decision makers in management to help determine suitable optimization criteria. The optimization criteria are expected to abide by government regulations. Fields produced over a period of years or decades may be operated using optimization criteria that change during the life of the reservoir. Changes in optimization criteria occur for a variety of reasons, including changes in technology, changes in economic factors, and the analysis of new information obtained during earlier stages of production.

Traditionally, production stages were identified by chronological order as primary, secondary, and tertiary production. Primary production is the first stage of production and relies entirely on natural energy sources to drive reservoir fluids to the production well. The reduction of pressure during primary production is often referred to as primary depletion. Oil recovery can be increased in many cases by slowing the decline in pressure. This can be achieved by supplementing natural reservoir energy. The supplemental energy is provided using an external energy source, such as water injection or gas injection. The injection of water or natural gas may be referred to as pressure maintenance or secondary production. Pressure maintenance is often introduced early in the production life of some modern reservoirs. In this case the reservoir is not subjected to a conventional primary production phase.

Historically, primary production was followed by secondary production and then tertiary production (Figure 1.3). Notice that the production plateau shown in Figure 1.2 does not have to appear if all of the production can be handled by surface facilities. Secondary production occurs after primary production and includes the injection of a fluid such as water or gas. The injection of water is referred to as water flooding, while the injection of a gas is called gas flooding. Typical injection gases include methane, carbon dioxide, or nitrogen. Gas flooding is considered a secondary production process if the gas is injected at a pressure that is too low to allow the injected gas to be miscible with the oil phase. A miscible process occurs when the gas injection pressure is high enough that the interface between gas and oil phases disappears. In the miscible case, injected gas mixes with oil and the process is considered an enhanced oil recovery (EOR) process.
EOR processes include miscible, chemical, thermal, and microbial processes. Miscible processes inject gases that can mix with oil at sufficiently high pressures and temperatures. Chemical processes use the injection of chemicals such as polymers and surfactants to increase oil recovery. Thermal processes add heat to the reservoir. This is achieved by injecting heated fluids such as steam or hot water or by the injection of oxygen-containing air into the reservoir and then burning the oil as a combustion process. The additional heat reduces the viscosity of the oil and increases the mobility of the oil. Microbial processes use microbe injection to reduce the size of high molecular weight hydrocarbons and improve oil mobility. EOR processes were originally implemented as a third, or tertiary, production stage that followed secondary production.

EOR processes are designed to improve displacement efficiency by injecting fluids or heat. The analysis of results from laboratory experiments and field applications showed that some fields would perform better if the EOR process was implemented before the third stage in field life. In addition, it was found that EOR processes were often more expensive than just drilling more wells in a denser pattern. The process of increasing the density of wells in an area is known as infill drilling. The term improved oil recovery (IOR) includes EOR and infill drilling for improving the recovery of oil. The addition of wells to a field during infill drilling can also increase the rate of withdrawal of hydrocarbons in a process known as acceleration of production.

Several mechanisms can occur during the production process. For example, production mechanisms that occur during primary production depend on such factors as reservoir structure, pressure, temperature, and fluid type. Production of fluids without injecting other fluids will cause a reduction of reservoir pressure. The reduction in pressure can result in expansion of in situ fluids. In some cases, the reduction in pressure is ameliorated if water moves in to replace the produced hydrocarbons. Many reservoirs are in contact with water-bearing formations called aquifers. If the aquifer is much larger than the reservoir and is able to flow into the reservoir with relative ease, the reduction in pressure in the reservoir due to hydrocarbon production will be much less that hydrocarbon production from a reservoir that is not receiving support from an aquifer. The natural forces involved in primary production are called reservoir drives and are discussed in more detail in a later chapter.
1.3 RESERVOIR MANAGEMENT

One definition of reservoir management says that the primary objective of reservoir management is to determine the optimum operating conditions needed to maximize the economic recovery of a subsurface resource. This is achieved by using available resources to accomplish two competing objectives: optimizing recovery from a reservoir while simultaneously minimizing capital investments and operating expenses. As an example, consider the development of an oil reservoir. It is possible to maximize recovery from the reservoir by drilling a large number of wells, but the cost would be excessive. On the other hand, drilling a single well would provide some of the oil but would make it very difficult to recover a significant fraction of the oil in a reasonable time frame. Reservoir management is a process for balancing competing objectives to achieve the key objective.

An alternate definition (Saleri, 2002) says that reservoir management is a continuous process designed to optimize the interaction between data and decision making. Both definitions describe a dynamic process that is intended to integrate information from multiple disciplines to optimize reservoir performance. The process should recognize uncertainty resulting from our inability to completely characterize the reservoir and fluid flow processes. The reservoir management definitions given earlier can be interpreted to cover the management of hydrocarbon reservoirs as well as other reservoir systems. For example, a geothermal reservoir is essentially operated by producing fluid from a geological formation. The management of the geothermal reservoir is a reservoir management task.

It may be necessary to modify a reservoir management plan based on new information obtained during the life of the reservoir. A plan should be flexible enough to accommodate changes in economic, technological, and environmental factors. Furthermore, the plan is expected to address all relevant operating issues, including governmental regulations. Reservoir management plans are developed using input from many disciplines, as we see in later chapters.

1.3.1 Recovery Efficiency

An important objective of reservoir management is to optimize recovery from a resource. The amount of resource recovered relative to the amount of resource originally in place is defined by comparing initial and final in situ fluid volumes.
The ratio of fluid volume remaining in the reservoir after production to the fluid volume originally in place is recovery efficiency. Recovery efficiency can be expressed as a fraction or a percentage. An estimate of recovery efficiency is obtained by considering the factors that contribute to the recovery of a subsurface fluid: displacement efficiency and volumetric sweep efficiency.

Displacement efficiency $E_D$ is a measure of the amount of fluid in the system that can be mobilized by a displacement process. For example, water can displace oil in a core. Displacement efficiency is the difference between oil volume at initial conditions and oil volume at final (abandonment) conditions divided by the oil volume at initial conditions:

$$E_D = \frac{S_{oi}/B_{oi} - S_{oa}/B_{oa}}{S_{oi}/B_{oi}}$$  \hspace{1cm} (1.7)

where $S_{oi}$ is initial oil saturation and $S_{oa}$ is oil saturation at abandonment. Oil saturation is the fraction of oil occupying the volume in a pore space. Abandonment refers to the time when the process is completed. Formation volume factor (FVF) is the volume occupied by a fluid at reservoir conditions divided by the volume occupied by the fluid at standard conditions. The terms $B_{oi}$ and $B_{oa}$ refer to FVF initially and at abandonment, respectively.

### Example 1.4 Formation Volume Factor

Suppose oil occupies 1 bbl at stock tank (surface) conditions and 1.4 bbl at reservoir conditions. The oil volume at reservoir conditions is larger because gas is dissolved in the liquid oil. What is the FVF of the oil?

**Answer**

$$\text{Oil FVF} = \frac{\text{vol at reservoir conditions}}{\text{vol at surface conditions}}$$

$$\text{Oil FVF} = \frac{1.4 \text{ RB}}{1.0 \text{ STB}} = 1.4 \text{ RB/STB}$$

Volumetric sweep efficiency $E_{\text{Vol}}$ expresses the efficiency of fluid recovery from a reservoir volume. It can be written as the product of areal sweep efficiency and vertical sweep efficiency:

$$E_{\text{Vol}} = E_A \times E_V$$  \hspace{1cm} (1.8)

Areal sweep efficiency $E_A$ and vertical sweep efficiency $E_V$ represent the efficiencies associated with the displacement of one fluid by another in the areal plane and vertical dimension. They represent the contact between *in situ* and injected fluids. Areal sweep efficiency is defined as

$$E_A = \frac{\text{swept area}}{\text{total area}}$$  \hspace{1cm} (1.9)
and vertical sweep efficiency is defined as

\[ E_v = \frac{\text{swept net thickness}}{\text{total net thickness}} \]  

(1.10)

Recovery efficiency \( RE \) is the product of displacement efficiency and volumetric sweep efficiency:

\[ RE = E_D \times E_{\text{vol}} = E_D \times E_A \times E_v \]  

(1.11)

Displacement efficiency, areal sweep efficiency, vertical sweep efficiency, and recovery efficiency are fractions that vary from 0 to 1. Each of the efficiencies that contribute to recovery efficiency can be relatively large and still yield a recovery efficiency that is relatively small. Reservoir management often focuses on finding the efficiency factor that can be improved by the application of technology.

### Example 1.5 Recovery Efficiency

Calculate volumetric sweep efficiency \( E_{\text{vol}} \) and recovery efficiency \( RE \) from the following data:

\[
\begin{align*}
S_{oi} & = 0.75 \\
S_{oa} & = 0.30 \\
\text{Area swept} & = 750 \text{ acres} \\
\text{Total area} & = 1000 \text{ acres} \\
\text{Thickness swept} & = 10 \text{ ft} \\
\text{Total thickness} & = 15 \text{ ft} \\
\text{Neglect FVF effects since } B_{oi} & \approx B_{oa}
\end{align*}
\]

**Answer**

Displacement efficiency:

\[ E_D = \frac{(S_{oi}/B_{oi}) - (S_{oa}/B_{oa})}{S_{oi}/B_{oi}} \approx \frac{S_{oi} - S_{oa}}{S_{oi}} = 0.6 \]

Areal sweep efficiency:

\[ E_A = \frac{\text{swept area}}{\text{total area}} = 0.75 \]

Vertical sweep efficiency:

\[ E_v = \frac{\text{swept net thickness}}{\text{total net thickness}} = 0.667 \]

Volumetric sweep efficiency:

\[ E_{\text{vol}} = E_A \times E_v = 0.5 \]

Recovery efficiency:

\[ RE = E_D \times E_{\text{vol}} = 0.3 \]

### 1.4 PETROLEUM ECONOMICS

The decision to develop a petroleum reservoir is a business decision that requires an analysis of project economics. A prediction of cash flow from a project is obtained by combining a prediction of fluid production volume with a forecast of fluid price.
Production volume is predicted using engineering calculations, while fluid price estimates are obtained using economic models. The calculation of cash flow for different scenarios can be used to compare the economic value of competing reservoir development concepts.

Cash flow is an example of an economic measure of investment worth. Economic measures have several characteristics. An economic measure should be consistent with the goals of the organization. It should be easy to understand and apply so that it can be used for cost-effective decision making. Economic measures that can be quantified permit alternatives to be compared and ranked.

Net present value (NPV) is an economic measure that is typically used to evaluate cash flow associated with reservoir performance. NPV is the difference between the present value of revenue \( R \) and the present value of expenses \( E \):

\[
\text{NPV} = R - E
\]  

(1.12)

The time value of money is incorporated into NPV using discount rate \( r \). The value of money is adjusted to the value associated with a base year using discount rate. Cash flow calculated using a discount rate is called discounted cash flow. As an example, NPV for an oil and/or gas reservoir may be calculated for a specified discount rate by taking the difference between revenue and expenses (Fanchi, 2010):

\[
\text{NPV} = \sum_{n=1}^{N} \frac{P_{\text{oil}} q_{\text{oil}} + P_{\text{gas}} q_{\text{gas}}}{(1 + r)^n} - \sum_{n=1}^{N} \frac{\text{CAPEX}_n + \text{OPEX}_n + \text{TAX}_n}{(1 + r)^n}
\]

(1.13)

where \( N \) is the number of years, \( P_{\text{oil}} \) is oil price during year \( n \), \( q_{\text{oil}} \) is oil production during year \( n \), \( P_{\text{gas}} \) is gas price during year \( n \), \( q_{\text{gas}} \) is gas production during year \( n \), \( \text{CAPEX}_n \) is capital expenses during year \( n \), \( \text{OPEX}_n \) is operating expenses during year \( n \), \( \text{TAX}_n \) is taxes during year \( n \), and \( r \) is discount rate.

The NPV for a particular case is the value of the cash flow at a specified discount rate. The discount rate at which the maximum NPV is zero is called the discounted cash flow return on investment (DCFROI) or internal rate of return (IRR). DCFROI is useful for comparing different projects.

Figure 1.4 shows a typical plot of NPV as a function of time. The early time part of the figure shows a negative NPV and indicates that the project is operating at a loss. The loss is usually associated with initial capital investments and operating expenses that are incurred before the project begins to generate revenue. The reduction in loss and eventual growth in positive NPV are due to the generation of revenue in excess of expenses. The point in time on the graph where the NPV is zero after the project has begun is the discounted payout time. Discounted payout time on Figure 1.4 is approximately 2.5 years.
Table 1.4 presents the definitions of several commonly used economic measures. DCFROI and discounted payout time are measures of the economic viability of a project. Another measure is the profit-to-investment (PI) ratio which is a measure of profitability. It is defined as the total undiscounted cash flow without capital investment divided by total investment. Unlike the DCFROI, the PI ratio does not take into account the time value of money. Useful plots include a plot of NPV versus time and a plot of NPV versus discount rate.

Production volumes and price forecasts are needed in the NPV calculation. The input data used to prepare forecasts includes data that is not well known. Other possible sources of error exist. For example, the forecast calculation may not adequately represent the behavior of the system throughout the duration of the forecast, or a geopolitical event could change global economics. It is possible to quantify uncertainty by making reasonable changes to input data used to calculate forecasts so that a range of NPV results is provided. This process is illustrated in the discussion of decline curve analysis in a later chapter.

### TABLE 1.4 Definitions of Selected Economic Measures

<table>
<thead>
<tr>
<th>Economic Measure</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discount rate</td>
<td>Factor to adjust the value of money to a base year</td>
</tr>
<tr>
<td>Net present value (NPV)</td>
<td>Value of cash flow at a specified discount rate</td>
</tr>
<tr>
<td>Discounted payout time</td>
<td>Time when NPV = 0</td>
</tr>
<tr>
<td>DCFROI or IRR</td>
<td>Discount rate at which maximum NPV = 0</td>
</tr>
<tr>
<td>Profit-to-investment (PI)</td>
<td>Undiscounted cash flow without capital investment divided by total investment</td>
</tr>
</tbody>
</table>

**FIGURE 1.4** Typical cash flow.
1.4.1 The Price of Oil

The price of oil is influenced by geopolitical events. The Arab–Israeli war triggered the first oil crisis in 1973. An oil crisis is an increase in oil price that causes a significant reduction in the productivity of a nation. The effects of the Arab oil embargo were felt immediately. From the beginning of 1973 to the beginning of 1974, the price of a barrel of oil more than doubled. Americans were forced to ration gasoline, with customers lining up at gas stations and accusations of price gouging. The Arab oil embargo prompted nations around the world to begin seriously considering a shift away from a carbon-based economy. Despite these concerns and the occurrence of subsequent oil crises, the world still obtains over 80% of its energy from fossil fuels.

Historically, the price of oil has peaked when geopolitical events threaten or disrupt the supply of oil. Alarmists have made dire predictions in the media that the price of oil will increase with virtually no limit since the first oil crisis in 1973. These predictions neglect market forces that constrain the price of oil and other fossil fuels.

Example 1.6 Oil Security

A. If $100 billion is spent on the military in a year to protect the delivery of 20 million barrels of oil per day to the global market, how much does the military budget add to the cost of a barrel of oil?

Answer

Total oil per year = (20 million bbl/day) × (365 days/yr) = 7.3 billion bbl/yr

\[
\text{Cost of military/bbl} = \frac{\$100\ \text{billion/yr}}{7.3\ \text{billion bbl/yr}} = \$13.70/\text{bbl}
\]

B. How much is this cost per gallon?

Answer

\[
\text{Cost/gal} = \left(\frac{\$13.70/\text{bbl}}{1\ \text{bbl}}\right) \times \left(\frac{1\ \text{gal}}{42\ \text{gal}}\right) = \$0.33/\text{gal}
\]

1.4.2 How Does Oil Price Affect Oil Recovery?

Many experts believe we are running out of oil because it is becoming increasingly difficult to discover new reservoirs that contain large volumes of conventional oil and gas. Much of the exploration effort is focusing on less hospitable climates, such as arctic conditions in Siberia and deepwater offshore regions near West Africa. Yet we already know where large volumes of oil remain: in the reservoirs that have already been discovered and developed. Current development techniques have recovered approximately one third of the oil in known fields. That means roughly two thirds remains in the ground where it was originally found.
The efficiency of oil recovery depends on cost. Companies can produce much more oil from existing reservoirs if they are willing to pay for it and if the market will support that cost. Most oil-producing companies choose to seek and produce less expensive oil so they can compete in the international marketplace. Table 1.5 illustrates the sensitivity of oil-producing techniques to the price of oil. Oil prices in the table include prices in the original 1997 prices and inflation adjusted prices to 2016. The actual inflation rate for oil prices depends on a number of factors, such as size and availability of supply and demand.

Table 1.5 shows that more sophisticated technologies can be justified as the price of oil increases. It also includes a price estimate for alternative energy sources, such as wind and solar. Technological advances are helping wind and solar energy become economically competitive with oil and gas as energy sources for generating electricity. In some cases there is overlap between one technology and another. For example, steam flooding is an EOR process that can compete with conventional oil recovery techniques such as water flooding, while chemical flooding is one of the most expensive EOR processes.

1.4.3 How High Can Oil Prices Go?

In addition to relating recovery technology to oil price, Table 1.5 contains another important point: the price of oil will not rise without limit. For the data given in the table, we see that alternative energy sources become cost competitive when the price of oil rises above 2016$101 per barrel. If the price of oil stays at 2016$101 per barrel or higher for an extended period of time, energy consumers will begin to switch to less expensive energy sources. This switch is known as product substitution. The impact of price on consumer behavior is illustrated by consumers in European countries that pay much more for gasoline than consumers in the United States. Countries such as Denmark, Germany, and Holland are rapidly developing wind energy as a substitute to fossil fuels for generating electricity.

Historically, we have seen oil-exporting countries try to maximize their income and minimize competition from alternative energy and expensive oil recovery technologies by supplying just enough oil to keep the price below the price needed to justify product substitution. Saudi Arabia has used an increase in the supply of oil to drive down the cost of oil. This creates problems for organizations that are trying to develop more costly sources of oil, such as shale oil in the United States. It also creates problems for oil-exporting nations that are relying on a relatively high oil price to fund their government spending.

### Table 1.5 Sensitivity of Oil Recovery Technology to Oil Price

<table>
<thead>
<tr>
<th>Oil Recovery Technology</th>
<th>Oil Price Range 1997$/bbl</th>
<th>2016$/bbl 5% Inflation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conventional</td>
<td>15–25</td>
<td>38–63</td>
</tr>
<tr>
<td>Enhanced oil recovery (EOR)</td>
<td>20–40</td>
<td>51–101</td>
</tr>
<tr>
<td>Extra heavy oil (e.g., tar sands)</td>
<td>25–45</td>
<td>63–114</td>
</tr>
<tr>
<td>Alternative energy sources</td>
<td>40–60</td>
<td>101–152</td>
</tr>
</tbody>
</table>
Oil-importing countries can attempt to minimize their dependence on imported oil by developing technologies that reduce the cost of alternative energy. If an oil-importing country contains mature oil reservoirs, the development of relatively inexpensive technologies for producing oil remaining in mature reservoirs or the imposition of economic incentives to encourage domestic oil production can be used to reduce the country’s dependence on imported oil.

1.5 PETROLEUM AND THE ENVIRONMENT

Fossil fuels—coal, oil, and natural gas—can harm the environment when they are consumed. Surface mining of coal scars the environment until the land is reclaimed. Oil pollutes everything it touches when it is spilled on land or at sea. Pictures of wildlife covered in oil or natural gas appearing in drinking water have added to the public perception of oil and gas as “dirty” energy sources. The combustion of fossil fuels yields environmentally undesirable by-products. It is tempting to conclude that fossil fuels have always harmed the environment. However, if we look at the history of energy consumption, we see that fossil fuels have a history of helping protect the environment when they were first adopted by society as a major energy source.

Wood was the fuel of choice for most of human history and is still a significant contributor to the global energy portfolio. The growth in demand for wood energy associated with increasing population and technological advancements such as the development of the steam engine raised concerns about deforestation and led to a search for new source of fuel. The discovery of coal, a rock that burned, reduced the demand for wood and helped save the forests.

Coal combustion was used as the primary energy source in industrialized societies prior to 1850. Another fuel, whale oil, was used as an illuminant and joined coal as part of the nineteenth-century energy portfolio. Demand for whale oil motivated the harvesting of whales for their oil and was leading to the extinction of whales. The discovery that rock oil, what we now call crude oil, could also be used as an illuminant provided a product that could be substituted for whale oil if there was enough rock oil to meet growing demand. In 1861, the magazine Vanity Fair published a cartoon showing whales at a Grand Ball celebrating the production of oil in Pennsylvania. Improvements in drilling technology and the discovery of oil fields that could provide large volumes of oil at high flow rates made oil less expensive than coal and whale oil. From an environmental perspective, the substitution of rock oil for whale oil saved the whales in the latter half of the nineteenth century. Today, concern about the harmful environmental effects of fossil fuels, especially coal and oil, is motivating a transition to more beneficial sources of energy. The basis for this concern is considered next.

1.5.1 Anthropogenic Climate Change

One environmental concern facing society today is anthropogenic climate change. When a carbon-based fuel burns in air, carbon reacts with oxygen and nitrogen in the air to produce carbon dioxide (CO$_2$), carbon monoxide, and nitrogen oxides
(often abbreviated as NOx). The by-products of unconfined combustion, including water vapor, are emitted into the atmosphere in gaseous form.

Some gaseous combustion by-products are called greenhouse gases because they absorb heat energy. Greenhouse gases include water vapor, carbon dioxide, methane, and nitrous oxide. Greenhouse gas molecules can absorb infrared light. When a greenhouse gas molecule in the atmosphere absorbs infrared light, the energy of the absorbed photon of light is transformed into the kinetic energy of the gas molecule. The associated increase in atmospheric temperature is the greenhouse effect illustrated in Figure 1.5.

Much of the solar energy arriving at the top of the atmosphere does not pass through the atmosphere to the surface of the Earth. A study of the distribution of light energy arriving at the surface of the Earth shows that energy from the sun at certain frequencies (or, equivalently, wavelengths) is absorbed in the atmosphere. Several of the gaps are associated with light absorption by a greenhouse gas molecule.

One way to measure the concentration of greenhouse gases is to measure the concentration of a particular greenhouse gas. Charles David Keeling began measuring atmospheric carbon dioxide concentration at the Mauna Loa Observatory on the Big Island of Hawaii in 1958. Keeling observed a steady increase in carbon dioxide concentration since he began his measurements. His curve, which is now known as the Keeling curve, is shown in Figure 1.6. It exhibits an annual cycle in carbon dioxide concentration overlaying an increasing average. The initial carbon dioxide concentration was measured at a little over 310 parts per million. Today it is approximately 400 parts per million. These measurements show that carbon dioxide concentration in the atmosphere has been increasing since the middle of the twentieth century.

**FIGURE 1.5** The greenhouse effect. (Source: Fanchi (2004). Reproduced with permission of Elsevier Academic Press.)
Samples of air bubbles captured in ice cores extracted from glacial ice in Vostok, Antarctica, are used to measure the concentration of gases in the past. Measurements show that CO$_2$ concentration has varied from 150 to 300 ppm for the past 400,000 years. Measurements of atmospheric CO$_2$ concentration during the past two centuries show that CO$_2$ concentration is greater than 300 ppm and continuing to increase. Ice core measurements show a correlation between changes in atmospheric temperature and CO$_2$ concentration.

Wigley et al. (1996) projected ambient CO$_2$ concentration through the twenty-first century. They argued that society would have to reduce the rate that greenhouse gases are being emitted into the atmosphere to keep atmospheric concentration beneath 550 ppm, which is the concentration of CO$_2$ that would establish an acceptable energy balance. Some scientists have argued that optimum CO$_2$ concentration is debatable since higher concentrations of carbon dioxide can facilitate plant growth.

People who believe that climate change is due to human activity argue that combustion of fossil fuels is a major source of CO$_2$ in the atmosphere. Skeptics point out that the impact of human activity on climate is not well established. For example, they point out that global climate model forecasts are not reliable because they do not adequately model all of the mechanisms that affect climate behavior. Everyone agrees that climate does change over the short term. Examples of short-term climate change are seasonal weather variations and storms. We refer to long-term climate change associated with human activity as anthropogenic climate change to distinguish it from short-term climate change.

FIGURE 1.6 The Keeling curve. (Source: Scripps Institution of Oceanography, UC San Diego, https://scripps.ucsd.edu/programs/keelingcurve/wp-content/plugins/sio-bluemoon/graphs/mlo_full_record.png)
Evidence that human activity is causing climate to change more than it would naturally change has motivated international attempts by proponents of anthropogenic climate change to regulate greenhouse gas emissions and transition as quickly as possible from fossil fuels to energy sources such as wind and solar. Skeptics typically argue that reducing our dependence on fossil fuels is important, but they believe that the transition should occur over a period of time that does not significantly harm the global economy. One method for reducing the emission of CO\textsubscript{2} into the atmosphere is to collect and store carbon dioxide in geologic formations in a process known as CO\textsubscript{2} sequestration. Recent research has suggested that large-scale sequestration of greenhouse gases could alter subsurface stress to cause fault slippage and seismic activity at the surface.

1.5.2 Environmental Issues

Fossil fuel producers should be good stewards of the Earth. From a personal perspective, they share the environment with everyone else. From a business perspective, failure to protect the environment can lead to lawsuits, fines, and additional regulation. There are many examples of society imposing penalties on operators for behavior that could harm the environment or already harmed the environment. A few examples are discussed here.

Shell UK reached an agreement with the British government in 1995 to dispose an oil storage platform called the Brent Spar in the deep waters of the Atlantic. The environmental protection group Greenpeace and its allies were concerned that oil left in the platform would leak into the Atlantic. Greenpeace challenged the Shell UK plan by occupying the platform and supporting demonstrations that, in some cases, became violent. Shell UK abandoned the plan to sink the Brent Spar in the Atlantic and instead used the structure as a ferry quay. As a consequence of this incident, governments throughout Europe changed their rules regulating disposal of offshore facilities (Wilkinson, 1997; Offshore Staff, 1998).

Another example is shale oil and gas development in populated areas. Shale oil and gas development requires implementation of a technique known as hydraulic fracturing. The only way to obtain economic flow rates of oil and gas from shale is to fracture the rock. The fractures provide flow paths from the shale to the well. Hydraulic fracturing requires the injection of large volumes of water at pressures that are large enough to break the shale. The injected water carries chemicals and small solid objects called proppants that are used to prop open fractures when the fracturing process is completed, and the well is converted from an injection well operating at high pressure to a production well operating at much lower pressure.

Some environmental issues associated with hydraulic fracturing include meeting the demand for water to conduct hydraulic fracture treatments and disposing produced water containing pollutants. One solution is to recycle the water. Another solution is to inject the produced water in disposal wells. Both the fracture process and the water disposal process can result in vibrations in the Earth that can be measured as seismic events. The fracture process takes place near the depth of the shale...
and is typically a very low magnitude seismic event known as a microseismic event. Water injection into disposal wells can lead to seismic events, and possibly earthquakes that can be felt at the surface, in a process known as injection-induced seismicity (Rubinstein and Mahani, 2015; Weingarten et al., 2015). King (2012) has provided an extensive review of hydraulic fracturing issues associated with oil and gas production from shale. Concern about environmental effects has led some city, county, and state governments in the United States to more closely regulate shale drilling and production.

Oil spills in marine environments can require expensive cleanup operations. Two such oil spills were the grounding of the 1989 Exxon Valdez oil tanker in Alaska and the 2010 explosion and sinking of the BP Deepwater Horizon offshore platform in the Gulf of Mexico. Both incidents led to significant financial penalties, including remediation costs, for the companies involved. In the case of the BP Deepwater Horizon incident, 11 people lost their lives. The Exxon Valdez spill helped motivate the passage of US government regulations requiring the use of double-hulled tankers.

### Example 1.7 Environmental Cost

**A.** A project is expected to recover 500 million STB of oil. The project will require installing an infrastructure (e.g., platforms, pipelines, etc.) that costs $1.8 billion and another $2 billion in expenses (e.g., royalties, taxes, operating costs). Breakeven occurs when revenue = expenses. Neglecting the time value of money, what price of oil (in $/STB) is needed to achieve breakeven? STB refers to stock tank barrel.

**Answer**

Total expenses = $3.8 billion  
Oil price = $3.8 billion / 0.5 billion STB = $7.6/STB

**B.** Suppose an unexpected environmental disaster occurs that adds another $20 billion to project cost. Neglecting the time value of money, what price of oil (in $/STB) is needed to achieve breakeven?

**Answer**

Total expenses = $23.8 billion  
Oil price = $23.8 billion / 0.5 billion STB = $47.6/STB

### 1.6 ACTIVITIES

#### 1.6.1 Further Reading

For more information about petroleum in society, see Fanchi and Fanchi (2016), Hyne (2012), Satter et al. (2008), Raymond and Leffler (2006), and Yergin (1992). For more information about reservoir management and petroleum economics, see Hyne (2012), Fanchi (2010), Satter et al. (2008), and Raymond and Leffler (2006).
1.6.2 True/False
1.1 A hydrocarbon reservoir must be able to trap and retain fluids.
1.2 API gravity is the weight of a hydrocarbon mixture.
1.3 Separator GOR is the ratio of gas rate to oil rate.
1.4 The first stage in the life of an oil or gas reservoir is exploration.
1.5 Volumetric sweep efficiency is the product of areal sweep efficiency and displacement efficiency.
1.6 Net present value is usually negative at the beginning of a project.
1.7 DCFROI is discounted cash flow return on interest.
1.8 Nitrogen is a greenhouse gas.
1.9 Water flooding is an EOR process.
1.10 Geological sequestration of carbon dioxide in an aquifer is an EOR process.

1.6.3 Exercises
1.1 Suppose the density of oil is 48 lb/ft$^3$ and the density of water is 62.4 lb/ft$^3$. Calculate the specific gravity of oil $\gamma_o$ and its API gravity.
1.2 Estimate recovery efficiency when displacement efficiency is 30%, areal sweep efficiency is 65%, and vertical sweep efficiency is 70%.
1.3 Calculate volumetric sweep efficiency $E_{\text{vol}}$ and recovery efficiency $RE$ from the following data where displacement efficiency can be estimated as $E_D = (S_{oi} - S_{or})/S_{oi}$.

<table>
<thead>
<tr>
<th>Initial oil saturation $S_{oi}$</th>
<th>0.75</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residual oil saturation $S_{or}$</td>
<td>0.30</td>
</tr>
<tr>
<td>Area swept</td>
<td>480 acres</td>
</tr>
<tr>
<td>Total area</td>
<td>640 acres</td>
</tr>
<tr>
<td>Thickness swept</td>
<td>80 ft</td>
</tr>
<tr>
<td>Total thickness</td>
<td>100 ft</td>
</tr>
</tbody>
</table>

1.4 A. If the initial oil saturation of an oil reservoir is $S_{oi} = 0.70$ and the residual oil saturation from water flooding a core sample in the laboratory is $S_{or} = 0.30$, calculate the displacement efficiency $E_D$ assuming displacement efficiency can be estimated as $E_D = (S_{oi} - S_{or})/S_{oi}$.

B. In actual floods, the residual oil saturation measured in the laboratory is seldom achieved. Suppose $S_{or} = 0.35$ in the field, and recalculate displacement efficiency. Compare displacement efficiencies.
1.5  A. A project is expected to recover 200 million STB of oil. The project will require installing an infrastructure (e.g., platforms, pipelines, etc.) that costs $1.2 billion and another $0.8 billion in expenses (e.g., royalties, taxes, operating costs). Breakeven occurs when revenue = expenses. Neglecting the time value of money, what price of oil (in $/STB) is needed to achieve breakeven?
   B. Suppose a fire on the platform adds another $0.5 billion to project cost. Neglecting the time value of money, what price of oil (in $/STB) is needed to achieve breakeven?

1.6  A. The water cut of an oil well that produces 1000 STB oil per day is 25%. What is the water production rate for the well? Express your answer in STB water per day.
   B. What is the WOR?

1.7  A. Fluid production from a well passes through a separator at the rate of 1200 MSCF gas per day and 1000 STB oil per day. What is the separator GOR in MSCF/STB?
   B. Based on this information, would you classify the fluid as black oil or volatile oil?

1.8  A. How many acres are in 0.5 mi²?
   B. If one gas well can drain 160 acres, how many gas wells are needed to drain 1 mi²?

1.9  A. A wellbore has a total depth of 10000 ft. If it is full of water with a pressure gradient of 0.433 psia/ft, what is the pressure at the bottom of the wellbore?
   B. The pressure in a column of water is 1000 psia at a depth of 2300 ft. What is the pressure at a shallower depth of 2200 ft? Assume the pressure gradient of water is 0.433 psia/ft. Express your answer in psia.

1.10 A. Primary recovery from an oil reservoir was 100 MMSTBO where 1 MMSTBO = 1 million STB of oil. A water flood was implemented following primary recovery. Incremental recovery from the water flood was 25% of original oil in place (OOIP). Total recovery (primary recovery plus recovery from water flooding) was 50% of OOIP. How much oil (in MMSTBO) was recovered by the water flood?
    B. What was the OOIP (in MMSTBO)?

1.11 A. A core contains 25% water saturation and 75% oil saturation before it is flooded. Core floods show that the injection of water into the core leaves a residual oil saturation of 25%. If the same core is resaturated with oil and then flooded with carbon dioxide, the residual oil saturation is 10%. What is the displacement efficiency of the water flood? Assume displacement efficiency can be estimated as
   \[ E_D = \frac{S_{o_a} - S_{w}}{S_{o_a}} \]
   B. What is the displacement efficiency of the carbon dioxide flood?

1.12 The revenue from gas produced by a well is $6 million per year. The gas drains an area of 640 acres. Suppose you have 1 acre in the drainage area and are entitled to 25% of the revenue for your fraction of the drainage area, which is 1 acre/640 acres. How much revenue from the gas well is yours? Express your answer in $/yr.