

---

# Index

- Abbe, M. A., 143  
Academic centers, 158, 179  
Addams, J., 29–30, 36, 185, 186  
Adult recreation, 76  
Advisory groups, 145–146  
AFP. *See* Association of Fundraising Professionals (AFP)  
African Americans. *See* Black Americans  
Alda, A., 85  
Aldo Leopold Nature Center, 62  
Allende, I., 170–171  
Allocation, of money, 40–41  
“Alma Maters Count Their Daughters” (Matthews), 17  
Alternative therapies, 34  
Althinkemer, C., 148, 182, 184  
Alumnae giving, 142–144, 149–150  
Alumni magazines, 181  
American Friends Service Committee, 55  
American Girl, 62  
Anderson, L., 9  
Andreoni, J., 69, 74, 75, 76, 77  
Angelou, M., 187  
Angel’s advocates, 49–50  
Angels’ Network, 119  
Anonymous giving, 20, 60  
Ansin, T. L., 15  
Anthony, S. B., 184  
Antoniewicz, G., 10  
Applied case studies, 179  
Artisans, 25  
Ashton, D., 25  
Assets: of foundations, 163; future trends in, 18  
Association of Baltimore Area Grant-makers, 14  
Association of Fundraising Professionals (AFP), 1, 2, 177  
Association of Small Foundations, 83, 183, 195  
Atlantic Philanthropies, 174  
ATS Services, 19  
Autocratic control, 85  
Bachelor’s degrees, 142  
Baekgaard, B. B., 64  
Bake sales, 106–107  
Banducci, B., 5–6, 39  
Bank account, 121  
Bartz, C., 45, 46  
BBB Wise Giving Alliance, 196  
Bearman, J., 6, 17, 109, 114, 119  
Beaudoin-Schwartz, B., 6, 14, 109  
Beijing Platform for Action, 161  
Bequests, 88, 149, 178  
Bergdorf Goodman, 28  
Berresford, S., 157  
Berry, N., 177  
Bickel, K., 142  
Black Americans: decision making of, 78*t*; early contributions to, 26–27, 30–32; early studies of, 31  
Black colleges, 31–32  
Body Shop Foundation, 65–66  
Bolshevik revolution, 32  
Books, 180  
Borg, C. L., 95  
Bowen, L. K., 29  
Boys Choir of Harlem, 31  
Brainerd, P., 114  
Breakout sessions, 151–152  
Bricker, D., 63  
Brown, E., 6, 69, 74, 75, 76, 77  
Brown, F. H., 90  
Buchanan, P., 182  
Buffett, D., 167–169  
Buffett, S., 88  
Buffett, W., 88  
Burton, P., 71  
Business owners: creation of foundations by, 63–66; versus executives,

- 61; in family philanthropy, 91; famous examples of, 55; increased giving of, 56; interacting with, 67; leadership of, 59; number of, 3; rationale for giving by, 59; recognition of, 60; society's expectation of, 56; volunteering of, 56–58, 60–61
- Call to action, 184–187
- Cancer research, 34–35, 64
- Capek, M. E., 12, 15, 160, 178–179
- Capgemini, 82
- Caregiving, 105
- Caring conflict, 71–72
- Carter, E. A., 91
- Carter, R., 33
- Case studies research, 179, 180
- Castle, A., 13, 178
- Center for Policy Alternatives, 112
- Center for Women and Philanthropy, 7
- Center for Women's Business Research, 3
- Center on Philanthropy, 1, 2, 3, 4, 5, 9, 89, 175, 180, 185
- Changemakers, 103
- ChartHouse Learning, 48
- Chase, N. B., 10
- Child care, 71
- Child labor laws, 30
- Children, 84–85, 195
- Chin, W., 75, 89, 100, 179
- Chronicle of Higher Education*, 142–143
- Chronicle of Philanthropy*, 82
- Circles. *See* Giving circles
- Citigroup Private Bank, 91
- Citizens for Tax Justice, 106
- Citizens Housing Council of New York, 31
- Civil rights, 187
- Civil War, 28
- Clarke, J., 128
- Clift, E., 14
- Clinton, W., 15
- Clohesy, S., 158
- Close to Home* (Ford Foundation), 161
- Co-Abode House Sharing, 65
- Coeducational colleges: history of alumnae giving at, 142–144; increased alumnae giving at, 149–150; interview findings of, 144–152; overview of, 141; recommendations for, 152–154
- Collaboration: in couple's decision making, 78; as leadership skill, 45; as priority of women's philanthropy movement, 175–176; and successful communication, 48–50
- Collective marketing campaign, 181
- Comity, 23–24, 35–37
- Committee of 200, 60–61, 179
- Common good, 185, 186
- Communication: benefits of, 40; with business owners and executives, 67; example of, 48–49; relational versus individualistic, 41–42; tips for successful, 46–48. *See also* Relational communication
- Community building, 119
- Community Foundations, 82
- Community service, 98–99
- Community-based giving, 103
- Compulsory education laws, 30
- Cone/Roper Charitable Children Survey, 84–85
- Conferences, 177
- “Confessions of a Feminist Fund-raiser” (Klein), 16
- Conroy, J. C., 5, 13
- Consortium of Academic Health Centers for Integrative Medicine, 34
- Conversion foundations, 166
- Conviction, 45
- Cooperative bargaining, 71–72
- Corn tax, 25
- Corporate boards, 61
- Corporate training, 66
- Cosby, C., 27
- Council for the Advancement and Support of Education, 2, 12, 143
- Council on Foundations, 81, 82, 83, 89, 90, 100, 183, 196
- Counts, A., 42
- Creating a Women's Giving Circle* (Shaw-Hardy), 14
- Credit card debt, 105
- Culture: early philanthropy regarding, 25–26; of family philanthropy, 86; of philanthropy, creating, 193; of women, 41
- Daniels, J., 9
- Data collection, 153
- Daughter of Fortune* (Allende), 170
- Davidson, E. M., 179

- de Tocqueville Society, 112  
 Death, 88  
 Debaise, C., 21  
 Declaration of Independence, 25  
 Democracy Funding Circle, 112  
 Democratic control, 85  
 DeNavas-Walt, C., 73  
 Denison University, 144, 146, 147–148  
 Development education, 181–183  
 Development staff, 148–149, 192–194  
 Devil's advocates, 49–50  
 Dictator model, 70–71  
 Dining for Women, 118  
 Discrimination, 146, 160  
 Diversity, 151, 161–162  
 Dobkin, B., 177  
 Domestic skills, 28  
 Donor circles. *See* Giving circles  
 Donor education, 183–184  
 Donor-advised fund, 121  
 Dot-com economy, 114  
 Drexel, K., 27
- Earnings: future trends in, 18; increases in, 99; influence of, on threat points, 73; percentage of donated, 100; women's agenda regarding, 105, 106
- Economic equality, 65
- Economy: effect of giving on, 35–36; goal of, 35; and growth of human capital, 29–32; and legacy of giving, 32–34; overview of, 23–24; and social problems, 27–29; and upward mobility, 24–27
- Education: breakthrough ideas in, 24–27; couple's contributions to, 75; and couple's decision making, 78*t*; in development profession, 181–183; of donors, 183–184; early contributions to, 31–32; early studies of, 31; giving as, 19; in giving circles, 118; importance of, 175; increased collaboration for, 176; influence of, on threat points, 73; in women's philanthropy programs, 145–146, 153
- Effectiveness, 50–51, 162, 169
- Eikenberry, A., 111, 114, 115
- Eller, M. B., 88
- EMILY's LIST, 100
- Engineering, 33
- Engle, D., 147, 182, 184
- Espiritu Awards, 171
- Everychild Foundation, 115
- Executives: versus business owners, 61; interacting with, 67; society's expectation of, 56; training for, 66; volunteering of, 61
- Expectations, of women's philanthropy programs, 150–151
- Eye gaze, 50
- Fairfax, J., 157, 177
- Family leave policies, 105
- Family life: agenda for, 105; of early immigrants, 29–30; effect of Civil War on, 28–29; women's roles in, 90
- Family philanthropy: business owners in, 91; challenges of, 92; gender differences in, 88–90; leadership in, 89–92; men in, 87; motivation for, 83–85; opportunities in, 93; overview of, 81–83; research needs related to, 93; variance in, 85–86; women's role in, 86–92. *See also* Foundations
- Family planning, 159
- Family togetherness, 85–86
- Farmers, 25
- Federal Children's Bureau, 30
- Feeling, 50–51
- Female Association for the Relief of Women and Children in Reduced Circumstances, 25
- Feminist movement, 11
- The Fifth Discipline* (Senge), 46
- Financial awareness: agenda for, 105, 106; future trends in, 18; girls' training in, 100; need for, 95
- Fisher, E., 64–65
- Fisher, J., 15
- Fisher, J. M., 4, 13, 179
- Flessner, B., 182
- Fletcher, J. K., 40, 45
- Flores, F., 40
- Ford Foundation, 3, 158, 161
- Forum of Regional Association of Grantmakers, 14, 183, 196
- Foundation Center, 81, 82

- Foundations: assets of, 163; business owners' creation of, 63–66; couple's contributions to, 76; diversity in, 161–162; examples of, 166–171; funding sources of, 165*t*; leadership of, 163–164; locations of, 164*t*; number of, 161; renewed interest in, 162; total gifts to, 162; women's roles in, 163–166. *See also* Family philanthropy
- Frautschi, W. J., 62
- Frey, M. C., 15
- Frias, P., 170
- Friends of the Foundation Outlet Sale Day, 64
- Fulton, K., 158
- Fund for Women and Girls, 8
- Fundamentalism, 159
- "Funding Strategies for the 90s" (Leader), 16
- Fundraising: changes in, 4; of Women in Leadership volunteers, 137
- Garrett, J. W., 29, 36
- Garrett, M., 29
- Gary, T., 6–7, 12, 13, 15, 18, 95, 96, 174
- Gaudiani, C., 7, 18–19, 23
- Gazing, 50
- Gellerstedt, M., 15
- Gender bias, 153–154
- Gender differences: and cultivation of leadership, 43; development officer's tips regarding, 193; in family philanthropy, 88–90; funders' view of, 160–161; in giving behavior, 74–77; and successful communication, 47–50
- Gender roles, 161
- Gender sensitivity, 146
- Generation X women, 177
- Generational differences, 147, 149, 154
- Generations Giving Circle, 114
- George, P., 34–35, 36
- Gersick, K., 83, 87, 91
- Girl Scouts, USA, 100
- Girls: financial awareness of, 100; as priority of women's philanthropy movement, 174–175; trends affecting, 158–160
- Girls Inc., 100
- Giving: agenda for, 104–107; business owners' pattern of, 58–63; changes in, 3–5, 97–98; as education, 19; effects of early, 27–35; by family foundations, 82; future challenges to, 36–38; increases in, 96–97; legacy of, 32–35; in memory of family member, 182; of men versus women, 74–77; rationale for, 99; recent effects of, 35–36; requests for, 20; tips for, 192–195; trends in, 161–162; Women in Leadership's efforts to strengthen, 137–138. *See also specific types*
- Giving circles: benefits of, 117–119; categories of, 115; characteristics of, 111; current state of, 114–116; description of, 110; early literature about, 17; enjoyment of, 122–123; flexibility of, 111; future trends in, 19–20; history of, 13, 112–114; increases in, 96–97; key to success of, 120; and leadership, 43; number of, 14, 114; overview of, 110–111; power of, 116–117; at Princeton University, 138; startup guidelines for, 120–122; usual growth of, 116–117
- Giving Circles Knowledge Center, 120
- Giving USA Foundation, 162
- Global Fund for Women, 51, 100, 112, 186
- Globalization, 159
- Government aid, 106
- Grace, K. S., 187
- Grameen Bank, 42
- Grant making, 117–118, 121–122
- Grantmakers in Health, 166
- Gratz, R., 25–26, 35–36
- Grisby, L., 17
- Grumm, C., 12
- Hall, E., 40
- Hall, H., 16, 40, 43, 55
- Hall, M., 40
- Hammer, A. L., 50
- Handiwork, 28
- Hardy, L., 10
- Harlem Youth Development Foundation, 31

- Harvard University, 25  
 Havens, J., 18  
 Health care: foundation's efforts in, 64–65; recent funding for studies in, 34–35; trends affecting, 159; women's campaigns involving, 33  
 Health insurance, 159  
 Health organizations, 75, 76  
 Healthcare Georgia Foundation, 166–167  
 Helgesen, S., 42  
 Hispanic people, 62–63, 78*t*  
 HIV/AIDS, 159, 161  
 Howard Medical School, 32  
 Hull-House, 29–30  
 Human capital, 29–32  
 Human rights, 65–66, 160–161  
 Human services, 76  
 Humor, sense of, 176  
 Hunger Project, 5, 43, 44  
 Hurricane Katrina, 37
- Immigrants, 25–26, 29–30  
 Immigrants' Protective League, 30  
 Impact 100, 14, 17, 115–116  
 Inclusive control, 85  
 Income-pooling models, 70–71  
 Indiana University, 3  
 Individual gifts, 14–15  
 Individualistic communication, 41–42  
 Inequality, 101, 160–161  
*Inspired Philanthropy: Creating a Giving Plan* (Gary and Kohner), 13  
 Institute for Juvenile Research, 30  
 Institute for Research on Gender, 158  
 Institute for Women's Policy Research, 169  
 Institutional buy-in, 152  
 Interactive leadership style, 91  
 Interdenominational efforts, 177  
 Internal Revenue Service, 82  
 International Women's League for Peace and Freedom, 186  
 Iowa State University, 144, 146, 148  
 Iraqi constitution, 159  
 Isabel Allende Foundation, 170–171  
 Isolation, 44, 176–177
- Jackie Robinson Foundation, 31  
 Jaffe, D., 90  
 James A. & Faith Knight Foundation, 169–170  
 Jankowski Associates, 101, 163, 165  
 Jankowski, K., 7, 157  
 Jasper, C., 7, 55  
 Jewish Federations, 82  
 Jewish immigrants, 25–26  
 Jewish Women's Archives, 177  
 Jim Crow laws, 29–30  
 Johnson Foundation, 15, 181  
 Johnson-Leipold, H., 61–62  
 Joulfaian, D., 74, 82  
 Juhn, C., 73  
 Justis, J., 183  
 Juvenile court, 30  
 Juvenile Protection Association, 30  
 Juvenile Psychopathic Clinic, 30
- Kabak, J., 177  
 Kaminski, A., 12, 15, 127, 181, 182  
 Karoff, P., 104, 106  
 Kelley, T., 17, 113  
 Kids in Distress Situations, 62  
 Kirsch, A., 69  
 Klein, K., 16  
 Kligler, B., 34  
 Knight Foundation, 169–170  
 Kohner, M., 13  
 Korelitz, J. H., 17  
 Kramer, M., 44  
 Kroll, J., 89
- Labor market, 73–74  
 Lake Family Institute, 2  
 Lange, C., 119  
 Lange, M. E., 26–27, 29, 35  
 Lasker, A., 32  
 Lasker, M., 32–33  
 Laura Spelman Rockefeller Foundation, 55  
 Leadership: and benefits of philanthropy, 97; of business owners, 59; cultivation of, 43; in family philanthropy, 89–92; of foundations, 163–164; and funding networks, 44; future of, 51; and giving circles, 43; and increased collaboration, 175–176; and isolation, 176–177; of men versus women, 45–46; overview of, 39–41; and power,

- 43–44; of religious organizations, 177; skills needed for, 44–46; and successful communication, 46–49; transformational, 42–43; and values-based decision making, 50–51; of Women in Leadership Initiative, 136; women's agenda for, 106
- Learning. *See* Education
- Lederer, L., 16
- Lee, C., 73
- Lee, L., 19
- Leet, M. R., 63
- Legacy, 84, 106–107
- Lerner, G., 13, 16, 178
- Levitt, M., 12, 15, 174
- Lewis, P., 182
- Lightner, C., 33
- Lines of credit, 150
- Listening, 50
- Lodewick, C., 18
- Lovell, J., 7–8, 141, 144, 179
- Lower East Side Girls Club, 65
- Luce, C. B., 33, 36
- Lundberg, S., 71, 72
- Lyman, J., 12, 157
- Madison Children's Museum, 62
- Maehara, P. V., 1
- Magazines, 16–17, 181
- Magee, K., 138
- Maggio, S., 176
- Maizes, V., 34
- Major gift programs, 14
- Making the Case for Better Philanthropy* (Pease), 158–160, 165
- Malcolm, E., 100
- Male model, of fundraising, 4
- Marketing, 146, 181
- Married couples: alumnae giving of, 149; decision making of, 70–74, 76–79; foundation donations by, 165*t*; gender differences of, 74–77; overview of, 69
- Married women: earnings of, 73; employment rates of, 73–74; and family philanthropy, 88; giving behavior of, 74–77; influence of, 70, 76–77; spending preferences of, 71–72. *See also* Women
- Matthews, A., 17, 142
- McBride, G. G., 184
- McCarthy, K., 12–13, 15, 23, 178
- McCarty, O., 15, 176
- McCormick, K. D., 32
- McDonald, B., 131
- McGoldrick, M., 91
- McKinsey & Co., 35
- McMillan, L., 142–143
- Meade, M., 160, 178–179
- Media: expanded use of, 180–181; role of, in modern women's philanthropy movement, 16–17
- Medicine, women's entry into, 29
- Memory, giving in, 182
- Men: in family philanthropy, 87; foundation donations by, 165*t*; giving behaviors of, 74–77; leadership behavior of, 45; rationale for giving by, 19; successful communication of, 46–48; and transformational leadership, 43
- Mentoring programs, 148
- Mercer, H. C., 7
- Mergers, 44
- Merrill Lynch, 60, 82, 179
- Mesch, D., 75, 89, 100, 179
- Michel, J., 69
- Michigan Tool Kit, 169–170
- Miller, P., 64
- Miller, S., 17, 113
- “Million Dollar List” (Center on Philanthropy), 3
- Minority women, 177
- Minter, M., 8, 125
- Miss Hall's School, 180
- Mission, 118, 120, 145
- Mitchell, W. D., 50
- Modern women's philanthropy movement: contributions of, 100–101; development education in, 181–183; expanded use of media in, 180–181; future trends of, 17–21, 102, 104–107; goals of, 16; history of, 11–16; increased collaboration in, 175–176; infrastructure of, 174; media's role in, 16–17; priority issues of, 174–175; progress of, 173
- “The Modern Women's Philanthropy Movement: Gaining Momentum” symposium, 5

- Mollner, C., 12, 15–16  
 Money mentors, 105  
 Moore, D., 55  
 Moore, J., 174, 175  
 Moore, W., 16  
 More Than Money, 196  
 Morgenthaler, L., 15  
 Morrison, T., 133  
 Mothers Against Drunk Driving, 33  
 Mothers' March of Dimes, 33  
 Mount Mercy College, 144, 146, 148  
 Ms. Foundation, 100, 112  
*Ms. magazine*, 16  
 Multigenerational giving, 193  
 Murphy, K., 73  
 Murray, A. F., 100  
 Muther, C., 16, 65  
 Myers-Briggs personality profile, 50–51
- Nash, J., 72  
 National Bureau of Labor Statistics, 3  
 National Cancer Institute, 35  
 National Center for Education Statistics, 142  
 National Center for Family Philanthropy, 81, 83, 84, 183, 197  
 National Committee on Planned Giving, 2  
 National Foundation of Women Business Owners, 56–61, 179  
 National Institutes of Health (NIH), 35  
 National Network of Women as Philanthropists (NNWP), 12, 17  
 National Women's Initiatives in de Tocqueville and Leadership Giving, 112  
 National Women's Law Center, 65  
 Nelton, S., 91  
 Networking groups, 16, 44, 162  
 New Tithing Group, 197  
 New Ventures in Philanthropy, 14, 17, 184  
 Newman, R., 43  
 Newsletters, 146  
 Newspapers, 16  
 Next Generation Now, 62  
 Nichols, J. E., 142, 182  
 NIH. *See* National Institutes of Health (NIH)
- NNWP. *See* National Network of Women as Philanthropists (NNWP)  
 Noncooperative behavior, 72–74
- Oblate Sisters of Providence, 26–27  
 Odendahl, T., 12–13  
 Ohle, J., 182  
 Older women, 177–178  
 Openshaw, J., 18  
 Oral contraceptives, 32–33  
 Otis, K., 8, 12, 16, 157  
 Ovarian Lottery theory, 168
- Panel Study of Income Dynamics (PSID), 77–79  
 Pareto efficiency, 71–72  
 Parker, E., 119  
 Participative leadership styles, 92  
 Pass, D., 19  
 Patterson, F. D., 32  
*Paula* (Allende), 171  
 Payne, K., 174  
 Peace, 186  
 Pease, K., 158, 159, 165  
*People magazine*, 17, 113  
 Peretsman, N., 128, 131, 132, 137  
 Perfect harmony model, 70–71  
 Perspectives, taking others', 46–47  
 Pew Charitable Trust, 3  
 Phelps-Stokes, C., 30–31  
 Phelps-Stokes Fund, 30–32  
 Philadelphia Orphans Society, 25  
 The Philanthropic Initiative, 88, 180  
 Philanthropic spirit, 165  
 Philanthropists, 109–110, 119  
 Philbin, M., 175  
 Phipps, S., 71  
 Physical sciences, 33  
 Pittsburgh Survey, 31  
*A Plan of One's Own: A Woman's Guide to Philanthropy* (New Ventures in Philanthropy), 14  
 Planck, C., 20  
 Planning groups, 151  
 Pofeldt, E., 64  
 Poliovirus, 33  
 Political tension, 159  
 Pollak, R., 71, 72

- Poor Americans: behavior of, 23–24; current state of, 101–102; early efforts to help, 24–28, 29–32; gender differences of, 160; government aid to, 106; scholarships for, 24–25, 32
- Power: future increases in, 18; of giving circles, 116–117; and leadership, 43–44; money as, 168; of philanthropy leaders, 100; trends related to, 159
- Princeton Area Community Foundation, 8
- Princeton University: alumni differences at, 127; giving circles at, 138; philanthropic attitudes of alumni of, 129–130; recent charitable events at, 125; recognition of alumni of, 130; strategies to engage alumni at, 127–136; undergraduate makeup of, 129; volunteering of alumni of, 129, 134–135; women-centered events at, 133. *See also* Women in Leadership Initiative
- Priority issues, 174–175
- Proctor, B., 73
- Promotions, 46
- Property ownership, 99
- PSID. *See* Panel Study of Income Dynamics (PSID)
- Public recognition: of business owners, 60; development officer's tips regarding, 194; future trends in, 20; of Princeton alumni, 130
- Publications: call for increase in, 178–180; in history of modern women's philanthropy movement, 13, 16–17
- Purdue University, 144, 147–148
- Radcliffe, A., 24–25, 29, 35
- Raising Children with Philanthropic Values* (Remmer), 180
- Ramdas, K., 51, 100
- Read, J., 182
- Real Simple* magazine, 17
- Reed, C. L., 63
- Reflection, 106, 180
- Reinventing Fundraising: Realizing the Potential of Women's Philanthropy* (Shaw and Taylor), 13
- Relational communication: overview of, 41–42; skills needed for, 44–46. *See also* Communication
- Relational leaders, 42
- Relational paradigm, 40–41, 42
- Relational practices: example of, 42; overview of, 42; skills needed for, 44–46
- Relational psychology, 40
- Religion: early philanthropy regarding, 25–26; trends related to, 159
- Religious organizations, 75, 177
- Remmer, E., 8–9, 81, 180, 183
- Rennebohm, R., 182
- Research, 178–180
- Resourceful Women, 197
- Retirement savings, 105
- Ribbons for Life Events, 64
- Rich Americans: behavior of, 23–24; gifts of, 162–163; scale of, 102
- Rischall, I., 69, 74, 75, 76, 77
- Rockefeller family, 27
- Roddick, A., 65–66
- Rooney, P., 75, 89, 100, 179
- Rosener, J., 42, 91
- Rosenwald, J., 27
- Rosplock, K., 90
- Rouson, B., 158
- Rowland, P., 62
- Russell Sage Foundation, 31
- Rutnik, T., 9, 17, 109, 114, 119
- Sabelhaus, M., 14
- Sage, O., 31
- Sales language, 182
- Sander, K. W., 28
- Sanger, M., 32
- Savings, 105
- Schervish, P., 2, 18
- Scholarships: bequests for, 178; for Black Americans, 31–32; effects of, 35; initiation of, 24–25; of Sunshine Lady Foundation, 167; for women, 99–100
- Scientists, 159
- Secular society, 159
- Self-publishing, 180
- Seminars, 145
- Senge, P., 46
- Sense of humor, 176
- Separate spheres arrangement, 72–74

- September 11, 2001, attacks, 37  
 Settlement houses, 29–30  
 Shalala, D. E., 15  
 Sharpe, R., 177  
 Shaw, S. C., 43, 132–133  
 Shaw-Hardy, S., 10, 11, 13, 14, 17, 95,  
 113–114, 116, 178, 191–194  
 Single people, 69, 89  
 Six C's of Women's Giving: additions  
 to, 21; development officer tips  
 regarding, 193; history of, 13; list  
 of, 19, 191–192; and power of giv-  
 ing circles, 116  
 Smith, M. R., 29  
 Smith, P., 20  
 Smolowe, J., 17  
 Social Fusion for MicroFusion, 65  
 Social investment club. *See* Giving  
 circles  
 Social problems: early studies of, 31;  
 effects of giving on, 27–29;  
 increased concern for, 98–99; and  
 legacy of giving, 32–34  
 Social systems, 36–37  
 Social Venture Partners (SVP), 114  
 Socialization, 161  
 Solomon, R., 40  
 Somavia, J., 36  
*Something Ventured: An Innovative Model  
 in Philantropy* (Washington  
 Women's Foundation), 113  
 Sommerfeld, M., 43  
 Sorenson, R., 92  
 South Dakota State University, 144,  
 146, 147  
 Spain, D., 25  
 Staffing, of women's philanthropy pro-  
 grams, 147, 149, 151  
 Stanton, E. C., 184  
 Stark, S., 9  
 Starr, E. G., 29  
 Steel, W. H., 14, 17, 115  
 Steinberg, K., 75, 89, 100, 179  
 Steinem, G., 11  
 Sterling, C., 177–178  
 Stone, K., 14  
 Strand, B., 182  
 Sublett, D., 14, 43  
 Suffragettes, 16  
 Sun Microsystems, 45  
 Sunshine Lady Foundation, 167–169  
 SVP. *See* Social Venture Partners (SVP)
- Sweet Things Bake Shop, 65  
 Sweet Things Café, 65
- Talburtt, P., 169  
 Tallahassee Performing Arts Center  
 campaign, 20  
 Tannen, D., 48–49  
 Tanner, N., 15, 16, 182  
 Taxes, 74, 83, 185  
 Taylor, C., 63, 116  
 Taylor, E. H., 10  
 Taylor, M. A., 10, 12, 13, 14, 16, 17,  
 132–133, 147, 148, 150, 173, 178,  
 191–195  
 Technology, 159  
 Tempel, E. R., 2  
 Tempel, G., 182  
 Tennessee State University, 32  
 Terrorism, 159  
 Thinking, 50–51  
 Thomas, D., 71  
 Thompson, A. I., 15, 181  
 Threat points, 72–73  
 Three C's for the twenty-first century,  
 192  
 Three Guineas Fund, 65  
 Tickled Pink Toast & Tour, 64  
 Tilghman, S. M., 125, 139  
 Title IX, 160  
 Toppe, C., 69  
 Transformational leadership, 42–43  
 TrickleUp, 63  
 Truly, W. G., 15  
 Tuberculosis, 30  
 Tucker, S. M., 62–63  
 Twist, L., 40
- United Cerebral Palsy, 63  
 United for a Fair Economy, 102  
 United Kingdom, 71  
 United Nations Declaration for Human  
 Rights, 161  
 United Nations Non-Government  
 Organization Conference on  
 Women, 5  
 United Nations Summit on Global  
 Social Development, 36–37  
 United Negro College Fund, 32  
 United Way, 112  
 United Way Women's Initiatives, 14  
 University of Michigan, 13, 158, 178

- University of Mississippi, 144, 146, 148  
 University of Pittsburgh, 33  
 University of Tennessee, 144, 148  
 University of Wisconsin Foundation, 9, 17  
 University of Wisconsin-Madison, 15, 144, 146, 147, 148, 181  
 Upward mobility, 23, 24–27, 35–37  
 U.S. Census Bureau, 56  
 U.S. Department of Labor, 73, 74
- Values: and decision making, 50–51; knowledge of, 104–105; as motivators for family philanthropy, 84  
 Vaughan, K., 7  
 Vaughn, K., 15  
 Vera Bradley Company, 64  
 Vera Bradley Foundation for Breast Cancer, 64  
 Vesterlund, L., 74  
 Volunteering: of business owners, 56–58, 60–61; of executives, 61; financial contributions' relationship to, 58; of Princeton alumni, 129, 134–135  
 von Schlegell, A. J., 4, 13
- W. K. Kellogg Foundation, 158, 174  
 Wales, T., 71  
 Walker, C. J., 55  
 Walker, S., 55  
 War, 186  
 Washington Women's Foundation, 13, 14, 17, 112–113  
 Weisberg, D., 19–20  
 Wellesley Centers on Women, 158  
 Wellness activities, 64  
 Wells College, 62  
 Wendt, L. J., 174  
 Western medical interventions, 34  
 Wheatley, M. J., 40  
 White House Project, 100  
 Whitman, M., 136  
 Widows, 28, 177  
 Williams, R. J., 61, 177  
 Willoughby, C., 14, 17, 109, 112–113, 119  
 Wilson, M., 12, 15, 100  
 Winfrey, O., 100  
 Wingspread Conference Center, 181, 183
- Winkler, A., 73  
 Women: agenda for, 104–107; call to action from, 184–187; as change makers, 102–104; college enrollment of, 142; culture of, 41; giving behaviors of, 74–77; leadership behavior of, 45; progress of, 3–5, 96–97, 100–101; rationale for giving by, 19; role of, in family philanthropy, 86–92; scholarships for, 99–100; successful communication of, 46–48; trends affecting, 158–160. *See also* Married women  
 Women & Philanthropy, 12, 184; contact information, 198; gender analysis project of, 161; overview of, 157–158; research report of, 158–160  
 Women Donors Network, 197  
 Women in Leadership Initiative: annual conference of, 133; annual report of, 138; brochure of, 134–135; challenges of, 135; creation of, 128–131; efforts of, to strengthen giving, 137–138; future of, 138–139; graphic identity of, 132; inclusiveness of, 133–134; leadership in, 136; operating principles of, 130; overview of, 126–127; regional events of, 134; strategic plan of, 131–132; tactical components of, 132–138. *See also* Princeton University  
 Women in Philanthropy Internet Bibliography, 198  
 Women in the States project, 169  
*Women, Philanthropy, and Social Change: Visions for a Just Society* (Clift), 14  
 Womenade giving circles, 17  
 Women-centered events, 133  
 Women's colleges, 182  
 Women's Foundation of California, 44  
 Women's Foundation of San Francisco, 44  
 Women's Foundation of Southern California, 44  
 Women's Funding Network, 12, 98, 198  
 Women's funds, number of, 14  
 Women's giving. *See* Giving  
 Women's Global Green Action Network, 44

- Women's Independence Scholarship Program, 167
- Women's Leadership Fund, 146
- "Women's New Charity Clout" (Hall), 16
- Women's Perspective, 198
- Women's Philanthropy Institute, 2, 9, 14, 17, 98, 143, 175, 183–184, 198–199
- Women's philanthropy movement. *See* Modern women's philanthropy movement
- Women's philanthropy programs: challenges of, 146–147; education in, 145–146, 153; interview findings of, 144–152; mission of, 145; negative outcomes of, 148–149; overview of, 141–144; recommendations for, 152–154; staffing of, 147, 149, 151
- Women's Voices, 112
- Working women, 28–29, 73
- World peace, 186