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The Discount Foundation's name is a reference to its small grantmaking budget (roughly \$550,000 annually). By positioning itself to influence other funders in the field, this small foundation has played an instrumental role in strengthening labor, community, and faith partnerships that have championed one of the most successful economic justice campaigns in the United States.

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The Case of the Schott Foundation

Concerned that funding direct school services, such as tutoring and counseling, for public school students was not fully leveraging their money in support of low-income communities, the Leeds and Jobin-Leeds families created the Caroline and Sigmund Schott Foundation—and later supported the emergence of the Schott Foundation for Public Education—to reach a much greater number of children. Supporting a three-pronged strategy—citizen action, litigation, and advocacy—led to historic increases in education funding in New York.

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The Stranahans provide a rare glimpse into the dynamics of a family of wealth as they bridge their differences to position their family foundation, the Needmor Fund, as a leader in the world of socially responsible investing. Reaching beyond their grantmaking, they discovered the impact that they can have by using their endowment funds to generate change.

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The Case of the Jacobs Family Foundation and Jacobs Center for Neighborhood Innovation

In this chapter, the staff and founders of the Jacobs Family Foundation and its sister operating foundation, the Jacobs Center for Neighborhood Innovation, share their soul-searching journey to meet the needs of underinvested communities. Beginning by writing blueprints for these communities, the Jacobs Foundations were confronted by the need to bring community members into their decision-making processes. The result was a community-owned marketplace in San Diego and two foundations that aim to go out of business within the next two decades, transferring all assets—including JCNI's share in the marketplace—to the residents working to strengthen their neighborhoods.

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After reading about the devastating impact the 1996 welfare reform laws would have for immigrant families, George Soros decided to commit \$50 million to support immigrants in the United States. Revitalizing a beleaguered field, this money helped organizers lay the groundwork for the marches of millions of immigrants in the United States in 2006.

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The Liberty Hill Foundation helped pioneer the community funding board, a body within the foundation responsible for all grantmaking. The donors and community activists who make up this entity help channel resources to new and promising leaders in Los Angeles, helping them expand organizations that emerge as major players in Los Angeles and beyond.

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The Charles Stewart Mott Foundation champions community engagement efforts in Flint, Michigan, and nationally. In its early years, such efforts focused primarily on school-based organizing strategies, and over time came to include support for congregation-based networks and other forms of community engagement. By building network capacity, the foundation helps organizations like PICO National Network raise children's health care to the top of the national agenda in the United States and help secure billions more for uninsured kids.

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The Case of the Gulf Coast Fund for Community Renewal and Ecological Health, a Special Project of Rockefeller Philanthropy Advisors

The Gulf Coast Fund for Community Renewal and Ecological Health has responded to the aftermath of Hurricanes Katrina and Rita by creating an advisory group of people from the Gulf Coast region to serve as the fund's primary decision-making body. Through its structure and funding strategies, the fund aims to counter a legacy of environmental degradation and human rights abuses in Mississippi, Alabama, Louisiana, and coastal Texas.

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