



**TABLE 6.1. (Template Continued)**

(b) Preferred solution		
(c) Pre-engagement action		
(d) Solution focuses on root cause		
(e) Solution addresses old habits		
(f) How preferred solution addresses performer confidence		
(g) Each performance readiness need addressed		
(h) Delivery techniques and time spaced requirements		
(i) Transfer action and strategy	<i>Active Management Reinforcement</i>	
	<i>Transfer Action</i>	
	<i>Strategy to Execute Transfer Action</i>	
(j) Expected benefits and outcomes		
(k) Per person cost		

(Continued)

**TABLE 6.1. (Template Continued)**

(l) Support resources		
(m) Preferences and constraints		
(n) Concerns		
5. Additional client support		
6. ROI forecast		
7. Rapid verification of results	<i>Assessment during program</i>  <i>Initial reaction at end of program</i>  <i>Execution in work setting after program</i>  <i>Business outcome</i>	