

THE LEADERSHIP CHALLENGE

THE MOST TRUSTED SOURCE FOR BECOMING A BETTER LEADER

NOVEMBER 2005 NEWSLETTER

LeadershipChallenge.com
Transformed
Visit our new information-packed website

Join us for Facilitator Training
in beautiful Sonoma, CA

"When we look at leaders, we see that they're associated with transformations, whether small or large. Leaders don't have to change history, but they do have to make a change in 'business as usual.'"

—From *The Leadership Challenge*, Third Edition

Welcome to the premier issue of **The Leadership Challenge Newsletter!**

This monthly publication is designed to give voice to The Leadership Challenge community while also providing some useful information that will help you advance your leadership development initiatives. We welcome your thoughts and comments. [Let us know how we are doing](#); we may even contact you about featuring your ideas and stories in future editions of this newsletter.

Thoughts on the Model

Dan Mulhern (First Gentleman of the State of Michigan) reminds us: "Leaders get things moving." In his reflection on Challenge the Process, Dan recalls Newton's First Law of Motion and reminds us about the power of momentum. [More](#)

Tips and Techniques

Building internal support for your leadership development program is almost always a challenge. Jeni Nichols (The Queen of Connections) suggests you should start by asking the hard questions. [More](#)

Ask an Expert

Yes, the new Facilitator's Guide is really 480 pages! Master Facilitator, L.J. Rose offers some when-the-rubber-meets-the-road advice for preparing to deliver your first Workshop with the revised Leadership Challenge® Workshop materials. [More](#)

Rants and Raves (PDF file)

The Staubach Company has established itself as a market-leading real estate advisory firm with 1,200 people in 58 offices throughout the Americas. See how their leadership development program has enabled this impressive organization to improve their winning ways. [More \(PDF file\)](#)

What We're Reading

Jim Kouzes just finished reading Karl Albrecht's new book, **Social Intelligence: The New Science of Success**: "In **Social Intelligence** Karl Albrecht engages us in a lively, insightful, and compelling exploration of the most crucial of human competencies. Full of real-life examples, a memorable framework, and practical tools and skills, **Social Intelligence** is a must-have guide for navigating our way through the sometimes mystifying, sometimes hilarious, and always stimulating world of person-to-person inter-actions. You will laugh, nod, go "hummm," and just enjoy yourself. Hurry up and buy this book. You'll want to read it before your next encounter with a fellow human."

You are receiving this commercial e-mail message because you subscribed as [#EmailAddr#] to the Leadership Challenge e-mail service. [Unsubscribe or update your profile now.](#)

We will ALWAYS respect your e-mail privacy and NEVER sell, rent, or exchange your e-mail address to any outside company. For complete details, [review our Privacy Policy](#)

If you feel this message was delivered without your consent, please don't hesitate to notify us at leadershipchallenge@wiley.com.

Pfeiffer, A Wiley Imprint, 989 Market St., San Francisco, CA 94103
phone: 800-274-4434 fax: 800-569-0443 email: webperson@pfeiffer.com web: www.pfeiffer.com
[Copyright 2000-2005](#) by [John Wiley & Sons, Inc.](#) All rights reserved.