



Pfeiffer Partner Program

Doug Trainor

Passionate about developing leadership to solve difficult challenges and increase the engagement of individuals, teams and organizations.

Professional Expertise/Services

Doug has extensive experience in design, facilitation, strategy, coaching and measurement of leadership development, team effectiveness and sales training. He led global leadership development for all managers at Pfizer, a Fortune 50 company and two time winner of Training Magazine's #1 Training Company award. His programs have produced award winning results in behavior change and return on investment. Doug skillfully facilitates learning programs as well as team interventions with participants ranging from executives to individual contributors. In addition to leadership development, he has also served in multiple roles in sales training, sales and the United States Army.

Recent Assignments

- Designed and delivered a global, leadership development program for directors and middle managers
- Designed policies, tools and training for a mobile work implementation highlighting results focused management approaches
- Designed and delivered Leading in a Matrix learning program for cross-functional, matrix effectiveness

Education and Professional Affiliations

- B.S. United States Military Academy
- Leadership Development and Adaptive Leadership Certification, Kennedy School of Government Harvard University
- Organizational Development and HR Management Certification, Columbia University
- Situational Leadership II, Situational Team Leadership and Situational Self Leadership, Ken Blanchard Companies
- Qualified in Wilson Social Style, Emotional Intelligence BarOn EQ-i® and EQ-360, Targeted Selection

Contact Information

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