



Lee Scott, Principal of Unleashing Leaders.

Accelerate Change

Professional Expertise/Services

Lee Scott is a talented practitioner and educator of leadership. He leverages 15 years of leading diverse teams to deliver customer focused, innovative solutions in swiftly changing markets.

As a trainer and coach, he has inspired over 3,600 private and public sector professionals. He's designed and delivered dozens of single and multi-day leadership and management training programs from executives to line supervisors for organizations from 20 to 20 thousand employees. His fast paced, experiential programs quickly inspires participants to rediscover timeless leadership principles. His style and tools enable students to unleash their own leadership power. Leadership threads through all of his other context specific programs for the technology, transportation, energy and financial service sectors.

As a practitioner, Scott built and led a world class Project & Portal Solutions division at a \$2B health insurance company. He managed the enterprise wide project portfolio including new product launches, branding, CRM, Supply Chain, Business Intelligence, Web portals, IT SOA & ITIL, Mergers & Acquisitions and Call Center automation projects. In a succession of earlier roles, he managed Strategic Planning, Project Management and a \$45M IT Enterprise Architecture IT program. Prior to that, he merged three niche technology companies into an integrated consulting firm and then served as the 1st president. At Renaissance Worldwide (founders of the Balanced Scorecard) he was a business solutions consultant and technical architect.

In line with his Renaissance ideals, Scott brings a host of other diverse experiences: entrepreneur, court mediator, legislative analyst, ambulance squad leader, and community activist. All align around his personal mission: "Unleashing an epidemic of leadership and integrity by modeling the way." He is a summa cum laude graduate from the innovative Jepson School of Leadership at the University of Richmond and an American Mensan.

Recent Assignments - Examples below

- Management for the Government Professional – Design and deliver intensive 4 month certificate program to top managers in California State government. Part of a 3 tiered Portfolio offered through Sac State University.
- World class transportation department – Design, deliver and mentor top executives and mid-level managers through multiple immersion leadership development programs. Competencies include 5 Leadership Practices, Marketing, Communication, Innovation, Economics, Motivation, Change Management, and Strategic Thinking. Conduct seminars on Innovation, Integrity and Engagement.
- Award winning electric utility – IT Procurement: Optimize and accelerate the acquisition of technology and services.
- An outsource processing firm for Fortune 100's – Conduct workshops and provide coaching for agile project pilots.
- Statewide financial services firm – Provide executive coaching to accelerate transition from founding CEO to new co-Managing Directors. Assess organizational health using Leadership Practices and 5 Dysfunctions of a team and provide audit to Board of Directors.
- A large government agency – Conduct seminars and workshops to IT Branch. Topics include Accelerating through Crisis using Agile and 5 Leadership Practices and Management Team Development with Five Dysfunctions of a Team.
- World-renowned police organization – Design and deliver Applied Leadership training based on 5 Practices.
- Green Business Operations Certificate – Design and deliver Leadership and ROI courses of a 1 year public certificate program on improving the ecological and economical performance of a business.
- Business Analyst Certificate Program – Design and deliver 6 course program on professional business analysis, emphasis on leadership and agile methods for IT projects.
- Project Management Institute – Conduct various workshops on project, leadership and agile topics.
- Information Security Leadership Academy – Develop leadership skills for Chief Information Security Officers.



Pfeiffer Partner Program

Education and Professional Affiliations

- B.A. Leadership Studies, University of Richmond. Summa Cum Laude
- Business, Biology, Government, Sacramento State University
- Certified Scrum Master
- Project Management Institute
- Business Analyst Certificate
- ITIL Certified
- Sacramento Entrepreneurship Academy
- American Society of Training and Development
- American Mensa

Contact Information

Unleashing Leaders

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