



## Pfeiffer Partner Program

### **Karen Davey-Winter**

Karen has over 20 years of IT experience in Manager and Director roles in a variety of organizations, and is setting up her own company as an Executive Coach. She has trained through the College of Executive Coaching, and is also PMP certified. As part of her Coaching Practice she will help clients develop practical strategies to increase their efficiency and effectiveness at work, achieving better outcomes through improved leadership skills, and enhancing work life balance.

### **Professional Expertise/Services**

Karen is planning on offering the following coaching services:

#### **Organizational Executive Coaching**

- Initial in-person meeting with the Executives who commissioned the coaching
- Initial in-person meeting with the client(s) being coached
- Personality assessments and feedback session lasting up to 2 hours
- 10 telephone coaching sessions, two per month, for up to one hour each
- Development of a Personal Action Plan
- Unlimited email support
- Job Shadowing
- Telephone interview of a group of direct reports and/or peers. A minimum of 6 is recommended

#### **Personal Executive Coaching**

- Initial context and goal setting meeting of up to one hour
- Personality assessments and feedback session of up to two hours
- 10 telephone coaching sessions, two per month, for up to one hour
- Development of a Personal Action Plan
- Unlimited email support

#### **Group Coaching/Training Workshops**

- Team Building
- Leadership Development
- Communication
- Conflict Resolution

This is where I am hoping to combine the Pfeiffer Partner Training.

### **Recent Assignments**

- Program Manager, Dovel Technologies, US
- STSM (Director), Carefirst Blue Cross Blue Shield, US
- Director, Kaiser Permanente, CA and MD, US
- Practice Director, Spherion Consulting, US
- Operations and IT Director, Wentworth Research, UK
- IT Manager, SLA Holdings, UK

### **Education and Professional Affiliations**

- B.A. Honors, Politics and Modern History, Manchester University, UK
- Executive Coaching, College of Executive Coaching, USA
- PMI/PMP Certification, USA
- Gartner Institute Certified Associate (Instructor Level), USA

### **Contact Information**

[www.worklifecoaching.us](http://www.worklifecoaching.us)

10202 Greenfield Street, Kensington, MD 20895

Tel / Fax: 240.543.3519 • Email: [karendw1965@hotmail.com](mailto:karendw1965@hotmail.com)