



Pfeiffer Partner Program

Jim Rains, Ph.D.

I am an experienced college professor. I have taught a variety of courses for institutions ranging from community colleges, to private liberal arts college, to state universities. I have prepared and taught courses in the following areas: composition, business writing, literature, cultural anthropology and Native American Studies. I am currently developing an organizational leadership class for a Masters in Public Administration program.

Professional Expertise/Services

I have worked within manufacturing and health care organizations as a public relations director. I have been an independently contracted facilitator and consultant for General Motors since 2004. I have worked with many organizations within the automotive industry during that time, providing organizational development expertise. I have developed expertise in the following areas: leadership development, executive coaching, process improvement, workshop design and delivery, and keynote speaking. I possess strong writing, presentation, and administrative skills. I am looking to expand my consulting practice and would like to represent, use and resell Pfeiffer publications and materials

Recent Assignments

- I currently work with 18 different retail automotive dealerships (all GM), providing consulting and facilitation services.
- I provide assessments, facilitate teams, present continuous improvement deliverables, facilitate meetings, lead process improvement, and coach executives within these organizations.
- I consult with dealerships to help them identify ways in which to become more efficient, productive and profitable.
- During a national meeting of GM SFE facilitators I presented a keynote address on critical thinking.
- I presented a series of customer satisfaction workshop to department managers of a large regional medical center in 1997.

Education and Professional Affiliations

- Ph.D. University of Michigan
- M.A. University of Montana
- B.A. Rocky Mountain College

Contact Information

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