



Robert F. Spiel

Robert Spiel, MBA, is a professional speaker, writer, and consultant to hospitals, medical and dental practices across the United States. He is founder and President of Spiel Consulting, based near the heart of the Teton Mountains in Idaho Falls, ID. He founded Spiel Consulting to leverage his passion for working closely with healthcare professionals – guiding them toward peak performance and prosperity. He has 25 years experience in transformational leadership, marketing, and business finance.

Professional Expertise/Services

Since 1988 Bob Spiel has been helping businesses and practices achieve increased production, profitability and personal enjoyment. With an MBA in Finance and General Management and post graduate work at Stanford and Georgia Tech, Spiel Consulting was founded to leverage Bob’s passion for working closely with health care professionals – guiding them toward even greater professional and personal success, bottom line results and practice growth.

During his years in private industry Bob served as a Financial Analyst and then as and Operations Director for industry-leading large cap and mid cap companies. There he played an instrumental role by transforming crisis-laden projects and operations into smooth running, profitable machines. Using a leadership-focused, process driven approach these skills allowed him to miraculously turn around a failed hospital and failing surgical center. As a practice consultant he has helped multiple clients achieve impressive results like returning failed practices to profitability or realizing very dramatic growth.

Recent Assignments -

President	Spiel Consulting
CEO	Idaho Falls Surgical Center Multi-specialty Surgical Center
CEO	Idaho Falls Recovery Center Acute Care Hospital
President	Pharmease, Inc. Open and Closed Pharmacy
COO	MiraQuest Ventures Healthcare Venture Capital fund
Chair	Idaho Progressive Healthcare Coalition
Vice Pres.	Idaho Mental Health Providers Association
Member	Speaking Consulting Network

Education and Professional Affiliations

- Masters of Business Administration, Marriott School of Management, Brigham Young University
- Executive Education, Stanford University
- Adjunct Faculty member - Healthcare Administration, Brigham Young University - Idaho

Contact Information

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